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BEFORE THE FEDERAL MARITIME COMMISSION 2011 407 28 PM 1 02

DRAFT CARGOWAYS (INDIA) PVT. LTD	FFICE OF THE SECRETARY FEDERAL MARITIMS COMM
Complainant,	) ) )
v.	) DOCKET NO.10-10
	)
DAMCO USA, INC.	)
DAMCO A/S	ý
A.P. MOLLER-MAERSK A/S	ĺ
GLENCORE LTD.	)
ALLEGHENY ALLOYS TRADING, L.P.	)
	)
Respondents.	, )

## VERIFIED AMENDED COMPLAINT

Complainant, DRAFT CARGOWAYS (INDIA) PVT. LTD. ("DRAFT") on its behalf by its attorneys, Rodriguez O'Donnell Gonzalez & Williams, P.C hereby files its Verified Complaint against Respondents DAMCO USA, INC. ("DAMCO US"). DAMCO A/S and A.P. MOLLER-MAERSK A/S ("MAERSK") pursuant to Sections 8(a)(1), 10 (b) (2) (A), 10(b)(11), 10(b)(13), and 10 (d) (1) of the Shipping Act of 1984. as amended by the Ocean Shipping Reform Act of 1998 (the "Shipping Act"), 46 U.S C. §§ 40501 (a) (1), 41104 (2) and (11), 41103 (a) and 41102 (c), 46 C.F.R. Part 520, and pursuant to the Federal Maritime Commission's ("FMC") authority under Section 11 (a) of the Shipping Act, 46 U.S.C. § 41301 (a), and against Respondents Glencore Ltd. ("GLENCORE") and Allegheny Alloys Trading LP ("ALLEGHENY") pursuant to Section 10 (a) (1) of the Shipping Act, 46 U.S.C. § 41102 (a), and Section 11 (a) of the Shipping Act, 46 U.S.C. § 41301 (a), alleges upon information and belief the following:

#### **PARTIES**

- 1. DRAFT is a corporation organized and existing pursuant to the laws of India, with its principal place of business at 87, Moore Street, Chennai-600 001, India. DRAFT is registered as a foreign corporation in the State of Virginia. As here relevant and pursuant to 46 C.F.R. § 515.21 et al. and 46 C.F.R. Part 520, DRAFT, is currently, and was a duly bonded, tariffed and licensed Non-Vessel Ocean Common Carrier ("NVOCC") for the pertinent period of this Complaint. DRAFT was licensed by the Commission on April 15, 2005, and issued License FMC No. 018522
- 2. Upon information and belief, Respondent DAMCO US is a corporation organized and existing pursuant to the laws of the State of Delaware with its principal place of business at 2 Gıralda Farms, Madison Ave, Madison, NJ 07940. DAMCO US is licensed as an NVOCC in the waterborne foreign commerce of the United States and as a freight forwarder (FMC License No. 021267NF), pursuant to the Shipping Act and 46 C.F.R. § 515.21 et al. and 46 C.F.R Part 520 of the Federal Maritime Commission Regulations. DAMCO US' surety bond endorsement (Bond No NVOC1213 issued by Safeco Inc.) indicates that DAMCO US' previous name was APM Global Logistics USA Inc. dba Damco dba Damco USA dba Damco Maritime dba Damco Sea and Air dba DSL Star Express dba Maersk logistics, and effective on September 18, 2009, its name was changed to Damco USA Inc. dba Damco dba Damco Maritime dba Damco Sea and Air dba DSL Star Express dba Maersk Logistics.
- 3. Upon information and belief, Respondent DAMCO A/S is a corporation organized and existing pursuant to the laws of Denmark, with its principal place of

business at Kalkbraenderihavnsgade 4, 2100 Copenhagen, Denmark. DAMCO A/S is an NVOCC registered with the Federal Maritime Commission under FMC Organization No. 020956 pursuant to the Shipping Act and 46 C.F.R. § 515.21 et al. and 46 C.F.R. Part 520 of the Federal Maritime Commission Regulations and issued all bills of lading relevant to this Complaint.

- 4. Upon information and belief, Respondent MAERSK is a corporation organized and existing pursuant to the laws of Denmark with its principal place of business at 50 Esplanden, Copenhagen, Denmark.
- 5. MAERSK is a vessel operating common carrier operating in the U.S. global trades with tariffs published for the United States trades pursuant to the Shipping Act and implementing regulations and was the underlying ocean common carrier utilized by DAMCO A/S for all the shipments subject of this Complaint.
- 6. Upon information and belief, Respondent GLENCORE is a Swiss corporation with its principal United States business location at 301 Tresser Blvd, CT, 06901.
- 7. Upon information and belief, Respondent ALLEGHENY is a limited partnership organized and existing pursuant to the laws of the state of Pennsylvania with its registered business place at 404 Duquesne Dr, Pittsburgh PA 15243.

#### FACTUAL ALLEGATIONS

During the period commencing on or about December 2007 continuing through on or about November 2008, DAMCO A/S provided NVOCC services to DRAFT for shipments originating at Indian Ports for delivery at the Port of Baltimore via the Port of Discharge, Norfolk, VA, pursuant to the following bills of lading, pertinent to

this Complaint, issued by Maersk India Pvt. Ltd. (Logistics Division), as agent for carrier, DAMCO A/S:

- a) CCU0005523
- b) CCU0005271
- c) CCU0005727
- d) CCU0005739
- e) CCU0005743
- f) CCU0005746
- g) CCU0005978
- h) CCU0005351

(Copies of the above bills of lading, CCU0005727, CCU0005739, CCU0005743, CCU0005746, CCU000551, herein attached as Exhibit 1.)

- 9. For the shipments subject of this proceeding as listed herein in Paragraph 6, DAMCO A/S as a carrier issued its house bills of lading to DRAFT as a shipper and/or consignee. The underlying ocean common carrier retained by DAMCO A/S to accomplish DAMCO A/S' transport obligations as a carrier for each of these shipments was MAERSK.
- 10. For the shipments subject of this proceeding as listed herein in Paragraph 6, DAMCO A/S, a foreign domiciled NVOCC, registered with the FMC, utilized as its delivery agent in the United States DAMCO US, a licensed Ocean Transportation Intermediary, as is required by the Commission's regulations at 46 C. F.R. §515.3 which states in pertinent part that "[o]nly persons licensed under this part may furnish or contract to furnish ocean transportation intermediary services in the

United States on behalf of an un-licensed ocean transportation intermediary." DAMCO A/S is registered with the Commission, but not licensed.

- 11. Upon information and belief, DAMCO US, invoiced and attempted to collect amounts from Complainant for demurrage and detention for shipments in the amount of \$174,412.50 for containers shipped pursuant to shipments made on DAMCO A/S bills of lading as previously identified in Paragraph 6 a) through g) herein.
- 12. Upon information and belief, DAMCO US, invoiced and collected amounts from Complainant for demurrage and detention for shipments in the amount of \$6,300.00 for container(s) shipped pursuant to shipments made on DAMCO A/S bill of lading as previously identified in Paragraph 6 g) herein---i.e., bill of lading, CCU0005978.
- 13. Upon information and belief, DAMCO US, invoiced and collected amounts from Complainant for demurrage and detention for shipments in the amount of \$14,425.00 for container(s) shipped pursuant to shipments made on DAMCO A/S bills of lading as previously identified in Paragraph 6 a), b), e), f) and g) herein---i.e., bills of lading, CCU0005351, CCU0005523, CCU0005727, CCU0005743, CCU0005746, CCU0005978.
- 14. Upon information and belief, during the period when the shipments subject to this Complaint and when the demurrage and detention described in Paragraph 9, 10 and 11 herein, DAMCO A/S' published tariff did not contain any demurrage and detention provisions and is not entitled to collect or attempt to collect charges not contained in its tariff. DAMCO A/S did not publish an effective initial "Free Time and

Demurrage" provision in their tariff until May 1, 2010, a time not relevant to subject shipments. That provision provides:

Any charges for storage, detention or demurrage of freight or containers, as a result of being in excess of the free time prescribed in their tariffs or agreements, assessed by vessel operators on whose vessel cargo is /was transported or terminal operator at origin point or port or destination point or port due to some default or oversight of shipper o consignee or holder of bill of lading will be for the account of cargo without in any way affecting the liability of the carrier of the condition of cargo.

This clause, whether lawful or not, exactly describes the manner by which DAMCO A/S charged or has been charging its customers for demurrage for the shipments transported before DAMCO A/S had a demurrage clause in its tariff.

- Notwithstanding that DAMCO A/S pursuant to the Shipping Act cannot lawfully collect or attempt to collect for charges not contained in its tariff, DAMCO US has deliberately, with intent to mislead, made the following false representations, misleading statements or omissions in a Complaint (Exhibit 2 herein, without attachments) filed in the United States District Court for the Eastern District of Virginia (the "Court") filed August 19, 2010 with regard to the DAMCO A/S shipments and corresponding demurrage and detention charges herein described in Paragraph 6:
  - a) False statement, misleading statement that DAMCO US as agent for MAERSK issued bills of lading to Complainant. No MAERSK bills of lading were either issued to DRAFT or even provided to the Court since the MAERSK bills of lading would not have indicated that DRAFT was a party to these bills of lading.

"During the period from approximately December, 2007, through November, 2008, Defendant was the owner, exporter, shipper and/or consignee of various shipments for which proper bills of lading and freight bills were issued by or on behalf of plaintiff as agent for Maersk. The said shipments were transported

between foreign ports and the United States on board vessels owned or operated by Maersk for which equipment detention and demurrage charges in the total amount of \$ 174,412.50 <u>lawfully</u> were incurred pursuant to the aforesaid tariff and contracts of <u>carriage.</u>" (Emphasis supplied) (Exhibit 2, Paragraph 12).

In Commission Docket No. 10-03, filed June 8, 2010, DAMCO A/S unequivocally stated to the Commission: "Damco USA acts as Damco's agent in the United States." (Exhibit 3 herein).

# DAMCO A/S tariff provides:

Name and Address of Resident Agent: Damco USA/Attorney in Fact for Damco A/S 2 Giralda Farms, Madison, NJ 07940 (Exhibit 4 herein).

## DAMCO USA tariff provides

Name and Address of Resident Agent: Damco USA/Attorney in Fact for Damco A/S 2 Giralda Farms, Madison, NJ 07940 (Exhibit 5 herein)

b) False, misleading statement to Court that MAERSK or DAMCO US, as its agent, issued bills of lading to Complainant and that, therefore, Complainant is subject to the charges in MAERSK's tariff, and that failure to pay by Complainant is a violation of the Shipping Act.

"Under the Shipping Act of 1984, 46 U.S.CA §§40101 et. seq., Plaintiff is under legal compulsion to collect the entire freight and other charges set forth in its tariff. Failure on the part of Plaintiff to collect the entire amount may be subject to severe penalties. Defendant is in violation of the Shipping Act by its failure to pay the full freight charges as set forth in Plaintiff's tariff." (Exhibit 2, Paragraph 9, 10).

c) False, misleading statement to Court that MAERSK has performed services for Complainant pursuant to MAERSK's contract with DRAFT. DRAFT has no contract with MAERSK.

"Plaintiff has performed each and all of its obligations, actual and implied, arising pursuant to its contract with Defendant and imposed by law." (Emphasis supplied). ((Exhibit 2, Paragraph 15).

d) False, misleading statements to Court that MAERSK bills of lading provisions apply to DRAFT for the shipments subject of the lawsuit. To mislead the Court, DAMCO US quotes extensively from bill of lading language in MAERSK's bill of lading, and DAMCO US does not provide DRAFT copies of MAERSK's bills of lading because they would not identify DRAFT as a party thereto.

(Exhibit 2, Paragraphs 7, 8, and 16).

- described herein in misleading the shipping public, including DRAFT, and the aforementioned Court by utilizing DAMCO US, DAMCO A/S, and MAERSK as interchangeable parts with a complete disregard of the requirements of the Shipping Act as to each of those entities as regulated persons subject to the Shipping Act. See Exhibit 6 herein indicating that the above scheme is a "practice". On August 19, 2010, DAMCO US filed an almost identical Complaint in the United State District Court for the Eastern District of Virginia, DAMCO USA, Ind. V. MAXAM INDUSTRIEC, INC., Case No. 1:10 cv 928 TSE/TCB.
- By utilizing this scheme, Respondents have attempted to impose the terms and conditions of MAERSK's bills of lading and tariffs without the shipping public, including DRAFT, having any knowledge that it was, in fact dealing with MAERSK, and not the parties with whom it had contracted----in this case, DAMCO A/S.
- 18. Upon information and belief, to some degree the demurrage and detention which MAERSK invoiced occurred due to non-availability of chassis at terminals, or untimely updated terminal release status reports, or due to DAMCO US' agreement to extend free time to DRAFT and/or its customers due to the aforementioned

circumstances, and then by MAERSK failing to uphold the agreements entered into by DAMCO US.

- 19. By utilizing the aforementioned "bait and switch" strategy, Respondents knowingly disclosed, offered, solicited and received information concerning the nature, kind, quantity, destination, shipper, consignee, and routing of the property tendered or delivered to DAMCO A/S with regard to DRAFT and its U.S. and Indian customers without the consent of DRAFT and using that information to the detriment and disadvantage to DRAFT, an NVOCC, and inappropriately disclosing that information to competitors---i.e., MAERSK. DRAFT has lost significant business to MAERSK generated by its Indian accounts related to subject shipments.
- 20. On October 29, 2010 DRAFT filed the initial Complaint with the Commission, and thereafter, on the same day it also filed a Motion to Dismiss and Motion to Stay the Action (the "Combined Motions") with the Court. The Combined Motions moved the Court for an Order pursuant to 12(b)(1), (6) and (7) of the Federal Rules of Civil Procedure, dismissing the Complaint of Plaintiff DAMCO US, and providing any further relief as the Court deemed just, reasonable and proper. Alternatively, in the event that the Court denied DRAFT's Motion to Dismiss, Defendant DRAFT moved to stay the action pending the Federal Maritime Commission's resolution on the issues referred to the Complaint pursuant to its primary jurisdiction of the issues raised by DAMCO US' Complaint. DRAFT's initial Complaint with the Commission was attached to the Combined Motions. See Exhibit 7, DRAFT'S Motion to Dismiss and Motion to Stay the Action.

- 21. DRAFT's Motion to Dismiss maintained that DAMCO US failed to state a claim as an alleged agent for MAERSK claiming demurrage pursuant to MAERSK's bills of lading and tariff; that MAERSK was an unamed indispensible party; and that DRAFT had a contractual relationship with DAMCO A/S but not MAERSK. As a result of these averments by DRAFT, on November 12, 2010, DAMCO A/S substituted itself as the Plaintiff and removed DAMCO US from the proceeding by filing an Amended Complaint with the Court. See Exhibit 8, DAMCO A/S Amended Complaint.
- 22. Notwithstanding that the aforementioned Amended Complaint was filed by DAMCO A/S, the "bait and switch" scheme continues.
- DAMCO A/S' Amended Complaint, in addressing some of the allegations raised by DRAFT in its Combined Motions, removed the previous allegation that DRAFT violated the Shipping Act by not paying the demurrage. Further, it amended the allegations that MAERSK provided transportation services to DRAFT, and that DRAFT owes MAERSK demurrage pursuant to MAERSK's tariff and terms and conditions in its bills of lading. Instead, The Amended Complaint alleges that DAMCO A/S provided transportation services to DRAFT, and that DRAFT owes DAMCO A/S demurrage by cross-referencing MAERSK's demurrage clause in its tariff. The Amended Complaint is a continuation of the "bait and switch" scheme.
- 24. DAMCO A/S' Amended Complaint alleges that DAMCO A/S was entitled to demurrage by cross-referencing MAERSK's demurrage/detention provisions in its tariff in the following manner:

The rules contained in the Maersk Line Tariff provided that charges of \$225 per day would apply if cargo delivered to the United States was not removed from the ocean terminal at the destination within the period of time after arrival set forth in the service contract(s)

between Maersk Line and Plaintiff or incorporated therein by reference to the Maerks Line Tariff.

DAMCO A/S Amended Complaint ¶ 10.

25. DAMCO A/S further alleges that DRAFT is obligated to pay demurrage to it based on MAERSK's above cited tariff provision, and pursuant to Rule 21 of Plaintiff's tariff which provides:

Free time allowed and detention charges assessed will be for the account of the cargo and applied in accordance with the provisions of the underlying vessel operating common carrier."

DAMCO A/S Amended Complaint ¶ 21.

With respect to the alleged outstanding demurrage, DAMCO A/S' Amended Complaint averred in the following fashion:

As a result of Defendant's failure to remove the containers in a timely manner, Plaintiff became tiable to Maersk Line for demurrage and/or detention charges. Maersk Line invoiced Plaintiff for \$182,025 (see Exhibit 1), and was paid \$174,412.50 by Plaintiff.

Plaintiff, through its agent Damco USA Inc., invoiced Defendant for the \$174,412 50 in charges it paid to Maersk Line...Defendant paid Plaintiff \$20,735 of that amount, leaving an outstanding balance of \$153,787.50.

DAMCO A/S Amended Complaint ¶¶ 13, 14.

27. DAMCO US' initial Complaint alleged that DRAFT owed MAERSK demurrage and detention in the amount of \$174,412.50, DAMCO A/S' Amended Complaint alleges that DAMCO A/S paid MAERSK demurrage and detention in sum of \$174,412.50 and admitted DRAFT's payments of \$20,735 for demurrage and detention.

- 28. Upon information and belief, DAMCO A/S currently has two sets of conflicting tariff rules with an identical tariff no., i.e. Tariff #: 001, which took effect on January 11, 2002 and April, 2010 respectively, and, therefore,
- 29. Further, neither of DAMCO AS' tariff rules contain demurrage/detention provisions applicable to its own collection for these charges.
- 30. DAMCO A/S' Amended Complaint claims demurrage and detention by making references to one of its tariff rules contained in one of its tariffs, as follows:
  - 19. The relevant portion of Rule 2-25 of Plaintiff's tariff provides:
    - 1. For purposes of this tariff rule, the term "third party charges" means any fees, charges, fines or monetary assessment of any kind imposed by any person other than Carrier including, but not limited to, national, state, provincial or local governments, any quasi-governmental entity, ports or port authorities, terminals, stevedores and warehousemen) in connection with the cargo and/or the handling, storage, inspection or treatment of same (but excluding the actual transport of the cargo).
    - 2. In the event that Carrier pays any third party charges, Carrier shall be entitled to reimbursement from Merchant for such charges, due upon receipt of Carrier's invoice for such charges. Third party charges shall constitute freight payable on the shipment for which such charges were paid by Carrier.

# 20. Rule 21 of Plaintiff's tariff provides:

Free time allowed and detention charges assessed will be for the account of the cargo and applied in accordance with the provisions of the underlying vessel operating common carrier.

DAMCO A/S' Amended Complaint ¶¶ 19, 20.

31. Upon information and belief, the rules referenced in Paragraphs 19 and 20 of DAMCO A/S' Amended Complaint were contained in DAMCO A/S' Tariff No. 001., which took effect on January 11, 2002.

- 32. In DAMCO A/S' bills of lading contained in its tariff, the one effective on January 12, 2002, and most likely applicable to subject shipments, "Carrier" is defined as "DSL Star Express', and 'Carrier means DSL Star Express and the owner or charterers of the ocean vessel on whose behalf this Bill of Lading has been issued."
- 33. Upon information and belief, DSL Star Express is one of DAMCO US' trade names, and is not a trade name for DAMCO A/S, furthering the confusion raised by the bait and switch scheme.
- 34. In DAMCO US' bills of lading contained in its tariff, effective on May 13, 2010, "Carrier" is defined as "DAMCO A/S", furthering the confusion raised by the bait and switch scheme.
- During the period from approximately December 2007 through November 2008, DRAFT provided NVOCC transportation services to Respondents GLENCORE and ALLEGHENY to transport cargo subject of this proceeding from India to U.S. and issued DRAFT's bills of lading to Respondents GLENCORE or ALLEGHENY as Consignee for each shipment. See Exhibit 9, DRAFT's Bills of Lading and Arrival Notices.
- 36. Upon information and belief, Respondents MAERSK, DAMCO A/S, or DAMCO US attempted to collect demurrage for subject shipments directly from Respondents GLENCORE AND ALLEGHENY pursuant to MAERSK's tariff provision
- 37. However, upon information and belief, neither Respondent GLENCORE nor Respondent ALLEGHENY has paid demurrage/detention to MAERSK.
- 38. DRAFT maintains that DAMCO A/S, since it does not directly maintain any provisions for the collection of demurrage and detention charges, is not entitled to

any demurrage/detention for the shipments subject of this proceeding. Nevertheless, if the Commission finds that DAMCO A/S is entitled to demurrage/detention, Respondents GLENCORE AND ALLEGHENY are in turn liable to DRAFT for demurrage/detention which is allegedly paid and/or owed by DRAFT to DAMCO A/S/MAERSK.

### **VIOLATIONS**

39. By reason of the facts alleged in the foregoing paragraphs, since DAMCO A/S which provided common carrier services by water in the foreign commerce of the United States by issuing its bills of lading to Complainant, and since its tariff did not contain detention and demurrage charges, rules and practices provisions, DAMCO A/S, DAMCO US and MAERSK either alone or in conjunction with each other violated Section 10 (b) (2) (A) of the Shipping Act, 46 U.S C. § 41104 (2) (A) which states that:

A common carrier, either alone or in conjunction with any other person, directly or indirectly, may not—

- (2) provide service in the liner trade that is-
- (A) not in accordance with the rates, charges, classifications, rules, and practices contained in a tariff published or a service contract entered into under chapter 405 of this title, unless excepted or exempted under section 40103 or 40501(a)(2) of this title.
- DAMCO US purports to claim demurrage and detention as agent for MAERSK in the lawsuit filed in the United States District Court, Eastern District of Virginia, since DRAFT was not a party to the bills of lading MAERSK issued as the underlying common carrier for subject shipments, it did not provide services to DRAFT in the liner trades wherein its tariff(s) and bill of lading terms would be applicable to DRAFT, and, therefore, MAERSK through its purported agent DAMCO US violated Section 10 (b) (2)

(A) of the Shipping Act, 46 U.S.C. § 41104 (2) (A), by collecting and attempting to collect demurrage and detention charges. That Section states that:

A common carrier, either alone or in conjunction with any other person, directly or indirectly, may not—

- (2) provide service in the liner trade that is—
- (A) not in accordance with the rates, charges, classifications, rules, and practices contained in a tariff published or a service contract entered into under chapter 405 of this title, unless excepted or exempted under section 40103 or 40501(a)(2) of this title; or...
- 41. Respondents' bait and switch collective actions for collecting and attempting to collect detention and demurrage charges, which were not provided in DAMCO A/S' tariff, further constitute a violation of Section 10 (d)(1) of the Shipping Act, 46 U.S.C. § 41102(c), which requires a common carrier or an ocean transportation intermediary to maintain reasonable regulations and practices relating to or connected with receiving or delivering property.
- 42. By reason of the facts alleged in the foregoing paragraphs herein, DAMCO A/S, since its tariff did not contain detention and demurrage provisions, DAMCO A/S violated Sections 8(a)(1) of the Shipping Act, 46 U.S.C. § 40501 (a) (1), and 46 C.F.R. Part 520, which requires a carrier to keep open to public inspection in an automated tariff system, tariffs showing all its rates, charges, classifications, rules, and practices between all points or ports on its own route and on any through transportation route that has been established.
- 43. Respondents' DAMCO US and DAMCO A/S by knowingly disclosing, offering, soliciting and MAERSK by receiving information concerning the nature, kind, quantity, destination, shipper, consignee, and routing of the property tendered or delivered to the DAMCO A/S and DAMCO US without the consent of DRAFT and using

that information to the detriment and disadvantage to DRAFT, a common carrier, and inappropriately disclosing that information to MAERSK as a competitor constitutes a violation of Section 10 (b) (13) of the Shipping Act, 46 U.S.C. § 41103 (a).

- 44. Respondent DAMCO A/S by cross-referencing MAERSK's demurrage clause in its tariff violated 46 CFR 520.7 (a) (3) which prohibits a tariff containing cross-references to another carrier's tariffs.
- 45. Respondent DAMCO A/S by having two conflicting tariffs violated 46 CFR 520.7 (a) (4) which prohibits tariffs published from duplicating or conflicting with any other tariff publication
- 46 If the Commission finds that DAMCO A/S is entitled to demurrage/detention, Respondents GLENCORE's and ALLEGHENY's failure to pay demurrage/detention in turn constitutes a violation of Section 10 (a) (1) of the Shipping Act, 46 U.S.C. § 41102 (a), which prohibits a person knowingly and willfully, directly or indirectly, by any unjust or unfair device or means, obtain or attempt to obtain ocean transportation for property at less than the rates or charges that would otherwise apply.

#### **DAMAGES**

45. As a direct consequence of the unlawful conduct engaged in by Respondents, Complainant has suffered injury as provided herein, and as may be further demonstrated in this proceeding, and seeks relief as provided below.

## PRAYER FOR RELIEF

WHEREFORE, Complainant respectfully requests that the Commission issue the following relief:

- 1. An Order compelling Respondents to Answer the charges made herein and scheduling a hearing in Washington, D.C. during which the Commission may receive evidence in this matter;
- 2. An Order holding that the Respondents', DAMCO A/S, DAMCO US, and MAERSK, activities described herein were unlawful and in violation of the Shipping Act;
- 3. An Order compelling Respondents DAMCO A/S, DAMCO US, and MAERSK to make reparations to Complainant DRAFT in the amount of \$20,725.00, for amounts paid to Respondents relating to demurrage and detention as provided herein, in addition to interest as may be lawfully permitted by law, costs, and attorneys' fees;
- 4. An Order compelling Respondents DAMCO A/S, DAMCO US, and MAERSK to make reparations to DRAFT in the amounts of \$150,000 .00 for DRAFT's loss of business and clients, as may be proven during the course of this proceeding, with interest as may be lawfully permitted by law, costs, and attorneys' fees;
- 5. An Order compelling Respondents DAMCO A/S, DAMCO US, and MAERSK to cease and desist in the action filed in the United State District Court, Eastern District of Virginia, as provided herein in Exhibit 2 and to cease and desist in attempting to collect amounts for demurrage and detention in the amount of \$174,412.50, and to pay costs, and attorneys' fees;
- 6. If the Commission finds that DAMCO A/S is entitled to demurrage/detention, an Order holding that the Respondents GELNCORE'S and ALLEGHENY's activities described herein were unlawful and in violation of the Shipping Act.

- 7. If the Commission finds that DAMCO A/S is entitled to demurrage/detention, an Order compelling Respondents GELNCORE'S and ALLEGHENY's to make reparations to Complainant DRAFT in the amount of \$20,725.00, for amounts paid to Respondents relating to demurrage and detention as provided herein, in addition to interest as may be lawfully permitted by law, costs, and attorneys' fees; and
  - 8. Such other and further relief as the Commission deems just and proper.

# **ALTERNATIVE DISPUTE RESOLUTION**

The Commission's informal dispute resolution procedures have not been used prior to the filing of the Complaint. Counsel for the Complainant has not consulted with the Commission's Dispute Resolution Specialist about utilizing alternative dispute resolution (ADR) under the Commission's ADR Program.

A hearing is requested in Washington, D.C.

Respectfully submitted,

By:

Carlos Rodriguez, Esq.

Zheng Xie, Esq.

RODRIGUEZ O'DONNEL

GONZALEZ & WILLIAMS, P.C.

1250 Connecticut Ave. N.W., Suite 200,

Washington, D.C. 20036

202-973-2980 (Telephone)

202-293-3307 (Facsimile)

Attorneys for Complainant

DRAFT CARGOWAYS (INDIA) PVT. LTD.

Dated in Washington, D.C. this twenty-second day of November, 2010.

#### **VERIFICATION**

Prasad Gokhale declares and states that he is the Chief Executive Officer of DRAFT CARGOWAYS (INDIA) PVT. LTD., Complainant in this proceeding, and that the foregoing Verified Amended Complaint is true to the best of his information and belief; and that the grounds of his belief as to all matters not upon his own personal knowledge is information which has otherwise been provided to Complainant.

Pursuant to 28 U.S.C. § 1746 (1), I verify under penalty of perjury under the laws of the United States of America that the foregoing is true and correct

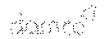
Executed on November 22, 2010

Prasad Gokhale, Chief Executive Officer

# EXHIBIT 1.

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BILL OF LADING NO.

DMCQCCU0005727

ATTACHMENT NO .: 001 CONTAINER & SEAL: CRXU1179239 ML-IN1279720 INBU3224981 ML-IN1279510 KNLU3255937 ML-IN1279519 MSXU2382090 ML-IN1279503 MSKU2442856 ML IN1279513 MSKU2608470 ML-IN1279512 M\$XU2618570 ML-IN1279504 MSXU2756815 ML-IN1279509 MSKU3118348 ML-IN1279749 MSKU3588568 ML-IN1279739 MSKU3768744 ML-IN1279515 MSKU3877621 ML-IN1279502 MSKU7059578 M5-IN1279520 NDLU2005578 ML-IN1279524 POCCE83041119 ME IN1279512 200000306179 J Mi. IN: 279738& PONUDER4536 & ML TN1279511 PONU0348239 ML-IN1279518

PONU2020742 ML-IN1279514 SAMU2210193 ML-IN1279508 SEAU2272784 ML-IN1279711 SEAU2306333 ML IN1279724 TEXU2076750 ML-IN1279522 TEXU2395892 ML-IN1279501

MARKS & NOS.: BULK IN 25X20' CONTAINERS STUFFED AT 20 MT NET EACH

UESU2192153 ML-IN1279740

PACKAGES:

DESCRIPTION:
FERRO CHROME
SB NO. 4403789
DATED 13.06.2008
NET WEIGHT: 500.000 MT
TWENTY FIVE X TWENTY FEET
DRY LADEN CONTAINERS ONLY.

KGS:

CBM;

# BILL OF LADING FOR OCEAN TRANSPORT OR MULTIMODAL TRANSPORT

ATTACHMENT NO.: 002

BILL OF LADING NO.

DMCQCCU0005727

MARKS & NOS. :

PACKAGES:

DESCRIPTION:

KGS:

CBM:

TOTAL:

25 BULK

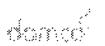
500000.000 675.000

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den e		BILL OF LA	urac PCP CK Eats Transfort or 1811, Theocal Transpo
SHPFER		SHIPPER'S REF	194L OF LADING NO.
DRAFT CARGOWAYS (INDI	A) PVT LTD A/(	jomerens her :	DMCQCCU0005739
MAXICON SHIPPING AGEN	CIES PVT LTD	DAGENE A RECEIVE A	
10 1 31, 5TH FLOOR, S:	IGNATURE TOWERS	1	~~
CBM COMPOUND, VISAKHA	PATNAM-530003		
TEL/FAX: 5620947 / 250	02948		
To 1808 the reasonable date of the let	A 10 Made Theories Congress of Angel or Select	OR CARGO RELEAS	E, PLEASE CONTACT:
DRAFT CARGOWAYS INDIA		DAMCO A/S	
354 EBAUGH DRIVE		j · ·	RAILS DR 77381 THS
LEESBURG, VA 20175, (	JSA		THE WOODLANDS UNITED
TEL:001 866 323 0410,		STATES	THE HOOPERING SHIKED
FAX: 001 631 206 9188	_ 322 000 1019	., .,	
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DRAFT CARGOWAYS INDIA	<b>ኮ</b> ሆጥ የ.ምስ	. www. etc., aystra.co	notes (and the section with the Debugs.)
354 BBAUGH DRIVE	1 1 2 510	V	
LEESBURG, VA 20175, (	70h	•	
TEL:001 866 323 0410,			
FAX: 001 631 206 9188	1-031 223 4269		
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KRIPA	0098		1 (088)
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SHIPPERS LOAD STOWAGE, COUNT AND WEIGHT SERVICE TYPE: CY/CY FREIGHT PRZPAID

SHIPPRO ON BOARD KRIBA ON 27 JUN. TOTAL NO OF CONTAINERS OR PACKAGES RECEIVED BY CARAGE	A	
LINA, FREY CHARGES	(49E) (A) (3 T	Let CRE 1's lay let 1' a metable the charges of CR an accordance of the charges contained by the charges of the
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		SO YES ASSOCIATE AND EAST (LOGICES TOPICS A



ATTACHMENT NO.: 001

BILL OF LADING NO

DMCQCCU0005739

CONTAINER & SEAL:

FSCU3740972

ML-IN1279584

GLDU2142480

ML-IN1279546

INBU3569181

ML-IN1279578

MSKU2325401

ML-IN1279548

MSKU2577002

ML-IN1279579

M\$KU2648024

ML-IN1279587

MSKU3388220

ML-IN1279567

MSKU3439862

ML-IN1279555

M5KU3722065

ML-IN1279583

MSXU3938413 ML-IN1279529

MSKU4367371

ML-IN1279597

MSKU7107640

ML-IN1279596

POCU0288882

MI .- IN1279580

PONU0344193

ML-IN1279554

DOMHU460465

ML: EN1279545

PONSONO74 (8) Mb. INJ 27954\$

MP-1N127424

PONTICRIOS \*\*\*
ML-IN1279589

MD. TMT5 / 37 82

PONU0905480

ML-IN1279551 PONU2106893

ML-IN1279590

TEXU2256578

ML-IN1279594

TGHU3215062

ML-IN1279553

TTNU1362506

ML-IN1279569 TTNU2167037

ML-IN1279592

TTNU2795136

ML-IN1279537

TTNU3111346

ML-IN1279581

MARKS & NOS. :

BULK IN

25X20'

CONTAINERS

STUFFED

AT 20 MT

NET EACH

PACKAGES:

DESCRIPTION:

FERRO CHROME

\$B NO. 4403790

DATED 13.06.2008

NET WEIGHT: 500.000 MT

TWENTY FIVE X TWENTY FEET

DRY LADEN CONTAINERS ONLY.

KGS

CBM.

# BILL OF LADING FOR OCEAN TRANSPORT OR MULTIMODAL TRANSPORT



ATTACHMENT NO.: 002

BILL OF LADING NO. DMCQCCU0005739

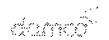
MARKS & NOS.: PACKAGES: DESCRIPTION: KGS: CBM:

TOTAL: 25 BULK 500000.000 675.000

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Problems followers and to probability and the probability of the p

n di		BILL OF LACENCY FOR OCEAN TRANSPORT OF MULTIMODAL TERMSFORT
BHIRPER		SHIPPER'S REF JULI OF LADING NO.
DRAFT CARGOWAYS (IN	OIA) PUT LTD A/C	DMCQCCU90@5743
MAXICON SHIPPING AGE		F/AGENT & REFERENCE
10 1 31, 5TH FLOOR,	SIGNATURE TOWERS	
CBM COMPOUND, VISAKI	(APATNAM-536003	
TEL/FAX: 6620947 / 3	502948	
CONSIGNEE IN MANAGED IN SECURIOR IS N	the state of the s	HONE CANCELL PROPERTY AND SON PART
DRAFT CARGOWAYS IND	IA PVT LTD	DAMCO A/S
354 EBAUGH DRIVE		8686 NEW TRAILS DR 77381 THE
LEESBURG, VA 20175		WOODLANDS THE WOODLANDS UNITED
TEL:001 866 323 0410	1, 1-631 223 4259	STATES
FAX: 001 631 206 91	36	
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DRAFT CARGOWAYS IND:	IA PVT LTD	:
354 EBAUGH DRIVE		1
LEESBURG, VA 20175	USA	
TEL:001 866 323 0410	), 1-631 223 4269	
FAX: 001 631 206 91	98	<u> </u>
PLACE OF RECEIPT	PORT OF LOADING	FRE CHICAGON BY rest species to 5 · 2 and at the species bear their attraction we desired the 10
VISAKHAPATNAM, INDI	visakhapa:(nam, india	· · · · · · · · · · · · · · · · · · ·
VESSEL (KINN ASSESSED 15)	VOYAGE NO	THE REAL PROPERTY OF CHICAGONAL SEAL
KRIPA	009S	(ONS)
PORT OF DISCHARGE	PLACE OF DELIVER !	SHIFFER DECLARED VALUE IN S. (19 M. 19 / 2)
NORFOLK, USA	BALTIMORE USA	
CONTAINER NOVERL NO. NO. O	PARYICULARS FURNIS ITED BY SHIPPER - CAR CONTAINERS	RIER NOT RESPONSED (Sto. Chiera II + 14)
MARKS AND NUMBERS OR PA	CKAGES DESCRIPTION OF PA	CKAGES AND GOODS GROSS WEIGHT (KGS) MEASUREMY NIGHAN)
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TOTAL:	" Mittorie".	906000 cca 675.000
	SHIPPERS	LOAD STOWAGE, COUNT AND WEIGHT
	SERVICE 1	TYPE: CY/CY
	FREIGHT :	PREPAID
SHIPPED ON BOARD KR	IPA ON 27 JUN., 2008 PROM 1	/ISAKHAPATNAM, INDIA
TOTAL NO. OF CONTAINERS OR PACK	GES RECEIVED BY CARRIED TWENTY F	CVE CONTAINERS
Particula Võidi Chariler	)PRC2551_	the street to the content and the property and the content and
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	÷	v. vols
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·	<u>:</u>	KOLKATA, 27 JUN., 2008



ATTACHMENT NO.: 001

BILL OF LADING NO

DMCQCCU0005743

CONTAINER & SEAL:

APMU2729664

ML-IN1279598

APMU2741459

ML-IN1279593

GESU2158474

ML-IN1279566

GLDU0320880

ML-IN1279563

GLDU3088110

ML-IN1279595

KNLU3369971

ML-IN1279573

MAEU6994027

ML-IN1279564

MLCU2934978

ML IN1279575

MSKU2604263

ML-IN1279576

MSKU2738787

ML-IN1279539

MSXU2755737

ML-IN1279585

MSKU2891815

ML-IN1279582

MSKU2912121

ML-IN1279561

MSKU3404830

ML-IN1279526 MSKU3497160

ML-IN12795?8.

MSKU3577990

ML-IN127954:

MCKD3659720

MIR LN 1279577

MSKU4142014

ML-IN1279547

MSKU7024648

ML-IN1279562

POCU0498765

ML-IN1279550 POCU0573386

ML-IN1279552

PONU0939421

ML-IN1279586

SBAU2305492

ML-IN1279560

TGHU3206965

ML-IN1279572

UESU2228045 ML IN1279574

MARKS & NOS.:

BULK IN

CONTAINERS

STUFFED AT 20 MT NET EACH PACKAGES:

DBSCRIPTION:

FERRO CHROME SB NO. 4403791 DATED 13.06.2008

NET WEIGHT: 500.000 MT TWENTY FIVE X TWENTY FEET DRY LADEN CONTAINERS ONLY. KGS:

CBM:

## BILL OF LADING FOR OCEAN TRANSPORT OR MULTIMODAL TRANSPORT



BILL OF LADING NO.

DMCQCCU0005743

MARKS & NOS.:

PACKAGES:

DESCRIPTION:

KGS:

CBM:

TOTAL:

25 BULK

500000.000 675.000

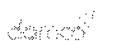
\*\*\* END OF HBL \*\*\*

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SHIPPER		BANDER'S PAR.	BUT OF PVINCE NO.
DRAFI CARGOWAYS (IND		i	@CQCC370085746
MAXICON SHIPPING AGE		FIAGOM & REFRÉENC	E
10 1 31, 5TH FLOOR,	SIGNATURE TOWERS		
CBM COMPOUND, VISAKH	APATNAM-530003	:	
TEL/FAX: 6620947 / 2	502948		
COMMENT OF THE DESIGNATION OF	interpretation of the second o	TENCHÁROC MUTAGE.	PLEASE CONTACT
DRAFT CARGOWAYS INDI	A PVT LTD	DAMCO A/8	
354 SBAUGH DRIVE		8686 NEW TR	AILS DR 77381 THE
LEESSURG, VA 20175,	USA		HE WOODLANDS UNITED
TEL:001 866 323 0410		STATES	III NOODDWYDD GNIIDD
FAX: 001 631 206 918		OIMIGO	
NOTIFY PARTY BEY SCHOOL 277			<del></del>
	a Surferir V resea	SHOWING INSTRUCTION	ONS (NOT PART OF BILL OF LADING)
DRAFT CARGOWAYS INDI	A PAL PID		
354 EBAUGH DRIVE			
LEBSBURG, VA 20175,			
TEL:001 866 323 0410			
FAX; 001 631 206 918			
PLACE OF RECEIPT	PORT OF LOADING	FRA WARRENSE BY WAS	or accessor his Combined Transport Spin-Physic of Resolution compared ( + 8)
VISAKHAPATNAM, INDIA	VISAKHAPATNAM, INDIA	!	
VESSEL (composition to)	VOYAGE NO.	FOOCK RECEIP? N/2	NUMBER OF CHRICANIAN DISA
KRIPA	009S	•	1 (ONE)
PORT OF DISCHARGE	PLACE OF DELIVERY	SHIPPLR TECLARED VI	LRE USS monare: ,
NORFOLK, USA	BALTIMORE, USA	<del>•</del>	
	PARTICULARS FURNIS . TEV SHIPPER TOAK	MAKKACY ASSPONSIBLE	(cos clauena 11 + 14)
CONTAINER NOISEAL NO. NO OF D MARKS AND NUMBERS OR PACE	CONTAINERS KAGES CLSCSG-TRUN - P.1 PA	(08-897), 410-975308	2731272 Q 7.050
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	SHIPPERS	LOAD STOWAGE,	COUNT AND WEIGHT
	SERVICE 7	YPE: CY/CY	
	FREIGHT B	REPAID	
SHIPPED ON BOARD KRIE	A ON 27 JUN 2008 FROM V	ISAKHAPATNAM,	INDIA
TOTAL NO OF CONTAINERS OR PACKAGE		VE CONTAINERS	
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FRESSIS AND CHARCES	086380	ું લાય હોં છે.	for the first of the second property of the second
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		;A	para mitto di Maria Nella Cometta una terbandega disponentia, Mariani di Laboraga. Proporti di Colonia giordia Palana di Romani, di Ali Maria di Periodi di Salandi.
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KOLKATA, 27 JUN., 2008

William Sto Cannor, Carnoo A/S Security of Security (19)



ATTACHMENT NO.: 001

BILL OF LADING NO

DMCQCCU0005746

CONTAINER & SEAL:

CAXU6519173

ML-IN1279559

CLHU3111360

ML IN1279623

GATU0466723

ML-IN1279621

GATU0548272

ML-IN1279622

KNLU3280267

ML-IN127956S

MSKU2388863

ML-IN1279625

MSKU2423732

ML-IN1279542

MSKU2804127

ML-IN1279604

MSKU2825789

ML-IN1279618

MSKU3003502

ML-IN1279605

MSKU3167907

ML-IN1279558

MSKU3486653

ML-IN1279568

MSKU3566532

ML-IN1279599 MSKU3904537

ML-IN1279556

MSKU3933659

ML-1N12706-15

MSKU3973409

ML-IN:279598. [

MSKU4/1588 14

ML-INI TORGET PONU0093035

ML-IN1279600

FONU0308405

ML-IN1279624

PONU0396176

ML-IN1279602

PONU0605492

ML-IN1279506 PONU2007632

ML-IN1279591

PONU2032722

ML IN1279603

SEAU2333977

ML-IN1279557

TGHU2529829

ML-IN1279619

MARKS & NOS .:

PACKAGES:

DESCRIPTION: FERRO CHROME

SB NO. 4403945 DATED 20.06.2008

NET WEIGHT: 500,000 MT TWENTY PIVE X TWENTY FEET DRY LADEN CONTAINERS ONLY.

BULK IN 25X20'

CONTAINERS

STUFFED

AT 20 MT

NET EACH

KGS:

CBM:

#### BILL OF LADING FOR OCEAN TRANSPORT OR MULTIMODAL TRANSPORT



ATTACHMENT NO.: 002

BILL OF LADING NO.

DMCQCCU0005746

MARKS & NOS.:

PACKAGES:

DESCRIPTION:

KGS:

CBM:

TOTAL:

25 BULK

500000.000 675.000

\*\*\* END OF HBL \*\*\*

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SHIPPER DRAFT CARGOWAYS INDICATED C/O MAXICON SHIPPING PVT LTD., NO. 10-1-3 SIGNATURE TOWERS, C.	AGENCIES  1, STH FLOOR,  8.M. COMPOUND	FIATENT & PLESCH	DINCYCCU000535;
DRAFT CARGOWAYS INDI 354 EBAUGH DRIVE, LE VA 20175, USA TEL: 1 866 323 0410, FAX: 1 631 206 9188	A PVT. LTD. ESBURG,	DAMCO A/S 8686 NEW	TRAILS DR 77381 THE THE WOODLANDS UNITED
DRAFT CARGOWAYS INDI 354 EBAUGH DRIVE, LE VA 20175, USA TEL: 1 866 323 0410, FAX: 1 631 206 9188	1-631 223 4269		The same of the sa
PIACE OF RECEIPT CHENNAI, INDIA	PORT OF LOADING  CHENNAI, MINY.	: " " " " " " " " " " " " " " " " " " "	To be represented to the Community Section of the Conference of th
WESSEL BORDON 1. 19 MAERSK DORTMUND	0802	A PROBATING	The County State of S
PORT OF DISCHARGE	PLACE OF DELIVEF	:	DI VALLYE USS (New Grant 7 %)
HOUSTON, USA	GALENA PARK, USA DOO	OR   Tarriero do resor de no	Control (Control Control Contr
CONTAINER NO SERVICED AND NO PACE	DOM: ADVERS	PACKAGES AND GOODS	
	(	AN U ATTOO	HELV SHARMED IN THE STATE OF TH
TCTAL:			789000.000 1053.000
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ATTACHMENT NO .: 001

BILL OF LADING NO

DMCQCCU0005351

CONTAINER & SEAL: AMFU3014697 ML-IN0990986

CRXU1579997

ML-IN0990920

CRXU1680467

ML-IN0990875

GLDU2178760

ML-IN0990842

INBU3301917

ML-IN0990933

KNTLU3300065

ML-IN0990813

MSKU2353867

ML-IN0990758

M9KU2512953

ML-IN0990975

MSKU2516199

ML-IN0990828

MSKU2561813 ML-IN0990770

MSKU2732747

ML IN0990878

MSKU2750144

ML- INCOMOBS # 3 N

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ML-IN0950844 🖫 MSKU28-9033 -- :

ML IN0998818

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ML-IN0990903 MSKU2934521

ML-IN0990815

MSKU3199123

ML-IN0990766

MSKU3276873

ML IN0990901

MSKU3431516

ML-IN09908C2

MSKU3524500

ML IN1054546

MSKU3593970

ML-IN0990943

MSKU3869375

ML-IN0990795

MSKU3877299

ML-IN0990795

MSKU3886860

ML-IN0990840

MSKU3928816

ML-IN0990995

MSKU7083609

ML IN0990928

POCU0264561

ML-IN0990984

POCU0\$31992

ML IN0990940 POCU0546056

ML-TN0990916

ATTACHMENT NO.: 002

BILL OF LADING NO.

DMCQCCU0005351

CONTAINER & SEAL:

POCU0573600

ML-IN0990858

PONU0135341

ML-IN0990948

PONU0215555

ML-IN0990808

PONU0639002

ML-IN0990801

PONU0690848

ML-IN0990761

PONU0724758

ML-IN0990830

PONU0731741

ML-IN0990978

PONU0893104

ML-IN0990853

TTNU1783444

ML-IN0990767

TTNU3759663

ML-IN0990838

MARKS & NOS :

PACKAGES:

DESCRIPTION:

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N° WT: 750,000 MT

TOTAL:

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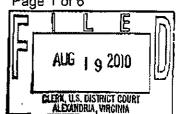
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# EXHIBIT 2.

Case 1:10-cv-00929-LO -JFA Document 1 Filed 08/19/10 Page 1 of 6



### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA

DAMCO USA, INC.	)
7 Giralda Farms	)
Madison, NJ 07940-0880	j
Plaintiffs,	) )
٧.	j
	) Case No. 1-10 LV 929 LOG/554
DRAFT-CARGOWAYS INDIA (PVT.) LTD.	)
SERVE:	)
National Registered Agents, Inc.	j )
REGISTERED AGENT	)
201 North Union St., Ste. 140	)
Alexandria, VA 22314	)
	)
Defendant.	)

#### COMPLAINT

Damco USA, Inc., Plaintiff, by its attorneys, brings this action against the Defendant, Draft-Cargoways India (Pvt.) Ltd., and alleges as follows:

Ţ.

#### JURISDICTION AND VENUE

- The matters herein alleged constitute an admiralty and maritime claim within the
  jurisdiction of this United States District Court and are within the meaning of 28
   U.S.C.A. § 1333(1) and Fed. R. Civ. P. 9(h).
- Venue is proper in this Court pursuant to 28 U.S.C. § 1391(c), as Defendant has an
  office in Leesburg, Virginia and conducts business there.

H,

#### THE PARTIES

- The Plaintiff is a corporation validly existing and in good standing under the laws of Florida.
- 4. The Defendant is a business entity organized under the laws of India that operates in Virginia, elsewhere in the United States, and in foreign jurisdictions. It furnishes international ocean freight groupage, consolidation, forwarding and logistic services.
- Plaintiff, a subsidiary of the A.P. Moller-Maersk Group in Denmark (collectively, "Maersk"), provides U.S.-based supply chain management and freight forwarding services relating to the transportation of goods, including international shipments by sea.

III.

#### **VIOLATIONS ALLEGED**

- 6. At all times relevant hereto, Plaintiff was the duly appointed agent of Maersk, an ocean carrier and common carrier of goods for hire between United States ports and foreign ports, which carrier property filed a schedule of its tariffs for the transportation of goods of the type and between the ports or areas as hereinafter alleged.
- 7. The bills of lading relating to the shipments that are the subject matter hereof, provide, inter alia, that "[a]ll of the Persons coming within the definition of "Merchant" in clause 1 shall be jointly and severally liable to the Carrier for the due fulfillment of all obligations undertaken by the Merchant in this bill of lading. [Clause

- 15.1]. As the named Consignee, Defendant comes within the definition of "Merchant."
- 8. The bills of lading further provide, inter alia, as follows:
  - 16.2 Full Freight shall be considered completely earned on receipt of the Goods by the Carrier and shall be paid and non-returnable in any event.
  - 16.5 All Freight shall be paid without any set-off, counter-claim, deduction or stay of execution at latest before delivery of the Goods.
  - 16.6 If the Merchant fails to pay the Freight when due he shall be liable also for payment of service fee or interest due on any outstanding sum, reasonable attorney fees and expenses incurred in collecting any sums due to the Carrier. Payment of Freight and charges to a freight forwarder, broker or anyone other than the Carrier or its authorised agent, shall not be deemed payment to the Carrier and shall be made at the Merchant's sole risk.
- 9. Under the Shipping Act of 1984, 46 U.S.CA §§ 40101 et seq., Plaintiff is under legal compulsion to collect the entire freight and other charges set forth in its tariff. Failure on the part of Plaintiff to collect the entire amount may subject it to severe penalties.
- 10. Defendant is in violation of the Shipping Act by its failure to pay the full freight charges as set forth in Plaintiff's tariff.

#### III. <u>VIOLATIONS ALLEGED</u>

### COUNT I (Breach of Contract)

- 11. Plaintiff incorporates the allegations set forth in paragraphs 1 through 10 by reference and said matters are realleged as if fully set forth herein.
- 12. During the period from approximately December, 2007, through November, 2008, Defendant was the owner, exporter, shipper and/or consignee of various shipments for which proper bills of lading and freight bills were issued by or on behalf of

Plaintiff as agent for Maersk. The said shipments were transported between foreign ports and the United States on board vessels owned or operated by Maersk for which equipment detention and demurrage charges in the total amount of \$174,412.50 lawfully were incurred pursuant to the aforesaid tariff and contracts of carriage.

Exhibit 1 hereto consists of true copies of account statements and summaries, invoices, and Damco Draft Arrival Notices which together document the total amount alleged to be due Plaintiff from Defendant.

- 13. As a direct result of the aforesaid carriages, Defendant agreed and otherwise became bound to pay the equipment detention and demurrage charges in the total amount of \$174,412.50, together with interest thereon at the legal rate.
- 14. Plaintiff has demanded payment of these outstanding charges from Defendant, but the charges have not been paid:
- 15. Plaintiff has performed each and all of its obligations, actual and implied, arising pursuant to its contract with Defendant and imposed by law.
- 16. Pursuant to Clause 16.6 of its Bill of Lading, Plaintiff is entitled to attorney's fees and costs incurred in collecting sums due Plaintiff, or in the event that any action is necessary, to enforce the terms of the contract. Plaintiff herein has engaged the services of legal counsel to enforce the terms of the contract and is entitled to recover reasonable fees in an amount according to proof at trial.

### COUNT II (Monies Due on Open Account)

17. The allegations of paragraphs 1 through 16 are incorporated by reference and are realleged as if fully set forth herein.

- 18. Within the last approximately 29 months on a written open book account for money due, Defendants became indebted to Plaintiff in the amount of \$174,412.50.
- 19. Neither the whole nor any part of the above sum has been paid and there is now due, owing and unpaid from Defendants to Plaintiff the sum of \$174,412.50, together with interest thereon at the legal rate.

IV.

#### PRAYER

WHEREFORE, Plaintiff prays as follows for all causes of action:

- That judgment be entered in favor of Plaintiff for the total amount of its claim in the amount of One Hundred Seventy-Four Thousand Four Hundred Twelve Dollars and Fifty Cents (\$174,412.50), together with prejudgment interest at the legal rate;
- 2. For the costs of the suit herein;
- 3. For reasonable attorney's fees; and
- 4. For such other and further relief as this court may deem just and proper.

Respectfully submitted,

Linda D. Regenhardt VSB 27455

Rachel J. Goldstein VSB 45679

Bailey Gary P.C.

8500 Leesburg Pike, Suite 7000

Vienna, VA 22182 Tel. 703.848.2828

Fax. 703.893.9276

BERNSTEIN & FELDMAN, P.A.

#### Case 1:10-cv-00929-LO -JFA Document 1 Filed 08/19/10 Page 6 of 6

900 Bestgate Road, Suite 200 Annapolis, MD 21401 Tel. (410) 573-0017 Fax (410) 573-0049

Attorneys for Plaintiff Damco USA, Inc.

\*Motion for admission pro hac vice pending

Dated: August 12 1/2 2010

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## D&S Limited

Date: 10/16/09	Amount: \$174,412.50
Client Name: Draft Cargoways India	Phone # 865-323-0410
Address: 354 Ebaugh Drive	
Leesburg, VA 20175	Fax # 631-206-9188
	Celí Phone #
	Email Address <u>usaopm@draftgargoways.com</u>
	Contact 1;
Documents Attached:	Contact 2:
Statement X Invoice X Amival Notice X NSF Check D&B Report System Comments	;
Comments: Send directly to legal	
Prepared By	Approved By 11148



### Case 1:10-cv-00929-LO -JFA Document 1-3 Filed 08/19/10 Page 2 of 101

Client Name	Client for			File No.	Reference	House Ref	Inuaidh
DRAFT CARGOWAYS INDIA				20-40-036824	MAEL#855934880	CCU0026573	1.050.00
DRAF " CARSOWAYS INDIA				20-40-038824	MAEU855034080	CCU0005523	13,275.00
DRAFT CARGOWAYS INDIA				20-40 035834	MAEU855717263	CCU0005271	10,462 50
AIDRET CARGOWAYS INDIA				45-40-03815A	MAEU#55708990	CCH0005727	35,325,00
DRAFT CARGOWAYS INDIA				20-40-008169	MAEU856723524	CCU0005739	38,475,00
Draft Cargoways India				20-40-038 (50	MAEUR55723537	0000005743	UU,008 93
UKAFT CARGOWAYS INDIA	DRFTCARWY	20-40-038181-02	812613909	20-40-038161	MAEU858796630	CCU0005746	2.925.00
DRAFT CARGOWAYS INDIA	DRFTCANWY	20-40-040077-02	11.12/08	20-40-040077	MAEU857308047	CCU0005978	5,300,00
							174,412.50

# EXHIBIT 3.



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FEDERAL MARITIME COMMISSION

FEDERAL MARITIME LUITE

46 CFR Parts 520, 532

Docket No. 10-03

**NVOCC** Negotiated Rate Arrangements

#### COMMENTS OF DAMCO A/S

Damco A/S ("Damco") is a Danish corporation which is part of the A.P. Moller - Maersk Group's logistics activities. Damco A/S is an unlicensed NVOCC, lawfully registered with the Federal Maritime Commission ("FMC"), with a valid surety bond filed with the FMC and published tariffs. Damco has over 10,000 employees operating in 289 owned offices globally and is represented in 120 countries. In the U.S., Damco USA Inc. is a licensed OTI which operates under several trade names including Damco Sea and Air, Damco Maritime and Maersk Logistics. Damco USA acts as Damco's agent in the United States. Detailed information about Damco is readily available on our website at <a href="http://www.damco.com/Pages/default.aspx">http://www.damco.com/Pages/default.aspx</a>.

Damco has reviewed the FMC's Notice of Proposed Rulemaking ("NPRM"). As proposed in the NPRM, the FMC would only apply the exemption to "licensed NVOCCs." DAMCO would favor the proposed rule only if the exemption is available to all NVOCCs from publishing rate tariffs.

In Damco's opinion limiting the exemption solely to licensed NVOCCs will create significant distortions in the global marketplace as unlicensed NVOCCs who normally compete with licensed NVOCCs will be unable to compete using privately agreed NRAs. Shippers who believe that NRAs will provide them an opportunity to negotiate private rates may shun doing business with NVOCCs where their rates are published in a public tariff. Damco believes that it will be competitively harmed if its competitors can enter into NRAs and it cannot. Additionally, if unlicensed NVOCCs could not exercise the exemption for rate tariff publication, such unlicensed NVOCCs would have a further competitive disadvantage of having to pay certain administrative costs to tariff publishers to publish a rate tariff that its licensed NVOCC competitors might not have.

While the NPRM does not explain why the FMC chose to limit application of the exemption solely to licensed NVOCCs<sup>1</sup>, Damco notes that if part of the rationale is the perception that the FMC

Damco A/S

Phone: +45 33635596

21 Dampfaergevej

Email: cenlawcorp@maersk.com

2100 Copenhagen OE

www.damco.com

Denmark

( NO. 30194330

PART OF THE A.P. MOLLER - MAERSK GROUP

The lack of any discussion of the reasons the proposal is limited solely to licensed NVOCCs may constitute a flaw to the rule if it is adopted without change and it is challenged in the U.S. Court of Appeals.



would have a more difficult time getting documents from unlicensed NVOCCs, Damco would be fully prepared to provide copies of NRAs to the FMC upon reasonable and timely requests for such documents. Damco would support an amendment to the proposed rule that makes it a condition for using the rate tariff publishing exemption that all participating NVOCCs will agree in writing to produce NRAs as reasonably requested by the FMC's Bureau of Enforcement. The FMC could also require that unlicensed NVOCCs maintain their NRA files at the offices of their U.S. agents as a condition for using the rate tariff exemption.

For all of the reasons set forth herein, Damco respectfully requests that the proposed rule apply to all NVOCCs, licensed and unlicensed.

Thank you for your affirmative consideration of these comments.

Respectfully submitted,

Damco A/S

Jan K. Andersen

On behalf of Damco A/S

June 4, 2010

## EXHIBIT 4.



#### Rule Detail

Organization: DAMCO A/S(020956)

Tariff: DAMCO A/S WORLDWIDE FREIGHT TARIFF FMC-001(DMCQ-001)

Rule: NVOCCs In Foreign Commerce: Bonds and Agents (24)

#### Filing Information:

Filed: 29Apr2010

Effective: 01May2010

Expires:

Thru:

Amendment Type: I

Status: Filed

Special Case:

#### A BONDING OF NVOCCs:

- 1. Carrier has furnished the Federal Maritime Commission a bond in the amount required by 46 CFR 583.4 to ensure the financial responsibility of the Carrier for the payment of any judgement for damages arising from its transportation-related activities, order for reparations issued pursuant to Section 11 of the Shipping Act of 1984 or penalties assessed pursuant to Section 13 of the Shipping Act of 1984.
- 2.|Bond No. NVOC1191
- 3. Name of Surety Company that issued the bond:

Safeco Insurance Company of America

#### B. RESIDENT AGENT:

- 1. Carrier's legal agent for the service of judicial and administrative process, including subpoenas is as shown in paragraph 3 below. In any instance in which the designated legal agent cannot be served because of death, disability or unavailability, the Secretary, Federal Maritime Commission will be deemed to be the Carrier's legal agent for service of process.
- Service of administrative process, other than subpoenas, may be effected upon the legal agent by mailing a copy of the documents to be served by certified or registered mail, return receipt requested.
- 3. Name and Address of Resident Agent:

Dameo USA\* / Attorney in Fact\* for Dameo A/S. Siralda Farmsy Madison, NJ 07940

ALL INFORMATION CONTAINED WITHIN THIS TARIFF IS TRUE AND ACCURATE AND NO UNLAWFUL ALTERATIONS WILL BE PERMITTED.

For Explanation of Abbreviations and Reference Marks, see rule 28 and 29

For Tariff Access Information see rule 30.

For Security Bonding see rule 24.

\* = Future Revision = Required Field

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# EXHIBIT 5.



#### Rule Detail

Organization: DAMCO USA(022472)

Tariff: DAMCO USA WORLDWIDE FREIGHT TARIFF FMC-002(022472-002)

Rule: NVOCCs in Foreign Commerce; Bonds and Agents(24)

#### Filing Information:

Filed: 13May2010

Effective: 13May2010

Expires:

Thru:

Amendment Type: IR

Status: Filed

Special Case:

#### A. BONDING OF NVOCCs:

1. Carrier has furnished the Federal Maritime Commission a bond in the amount required by 46 CFR 583.4 to ensure the financial responsibility of the Carrier for the payment of any judgement for damages arising from its transportation-related activities, order for reparations issued pursuant to Section 11 of the Shipping Act of 1984 or penalties assessed pursuant to Section 13 of the Shipping Act of 1984.

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- 2. Bond No. NVOC1191
- 3. Name of Surety Company that issued the bond:

Safeco Insurance Company of America

#### B RESIDENT AGENT:

- Carrier's legal agent for the service of judicial and administrative process, including subpoenas is as shown in paragraph 3 below. In any instance in which the designated legal agent cannot be served because of death, disability or unavailability, the Secretary, Federal Maritime Commission will be deemed to be the Carrier's legal agent for service of process.
- Service of administrative process, other than subpoenas, may be effected upon the legal agent by mailing a copy of the documents to be served by certified or registered mail, return receipt requested.
- 3. Name and Address of Resident Agent:

Damco 1987 Attorney in Fact for Damco A/S 7 Giraida Farma, Madison, NJ 07920

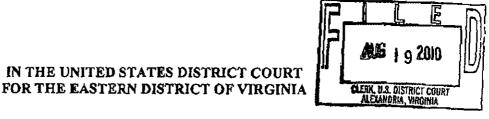
ALL INFORMATION CONTAINED WITHIN THIS TARIFF IS TRUE AND ACCURATE AND NO UNLAWFUL ALTERATIONS WILL BE PERMITTED.

For Explanation of Abbreviations and Reference Marks, see rule 28 and 29

For Tariff Access Information see rule 30.

For Security Bonding see rule 24.

# EXHIBIT 6.



DAMCO USA, INC.	)
7 Giralda Farms	)
Madison, NJ 07940-0880	)
Plaintiff,	)
v.	)
MAXAM INDUSTRIES, INC.,	) Case No. 1:10 cv 928 TSE/TCB
· · · · · · · · · · · · · · · · · · ·	<i>!</i>
1901 Mason Hill Drive, Suite A	)
Alexandra, VA 22307-1936	)
(Statutory Agent: Clerk, State Corporation	)
Commission);	)
•	Ì
Defendant.	ý

#### COMPLAINT

Damco USA, Inc., plaintiff, by its attorneys, brings this action against the defendant, Maxam Industries, Inc., and alleges as follows:

I.

#### JURISDICTION AND VENUE

- The matters herein alleged constitute an admiralty and maritime claim within the
  jurisdiction of this United States District Court and are within the meaning of 28
  U.S.C.A. § 1333(1) and Fed. R. Civ. P. 9(h).
- Venue is proper in this Court pursuant to 28 U.S.C. § 1391(c), as defendant's principal place of business, which it refers to as its "world headquarters," is in Alexandria, Virginia.

П.

#### THE PARTIES

- 3. The plaintiff is a corporation validly existing and in good standing under the laws of Florida.
- 4. The defendant operates and holds its principal place of business in Virginia, and upon information and belief, Maxam is a foreign corporation which has its "world headquarters" in Virginia but which has not duly registered as such to do business in Virginia, and provides for export certain turn-key design-build services employing precast concrete panel construction systems.
- 5. Plaintiff, a subsidiary of the A.P. Moller-Maersk Group in Denmark (collectively, "Maersk"), provides U.S.-based supply chain management and freight forwarding services relating to the transportation of goods, including international shipments by sea.

#### III.

#### **VIOLATIONS ALLEGED**

- 6. At all times relevant hereto, plaintiff was the duly appointed agent of Maersk, an ocean carrier and common carrier of goods for hire between United States ports and foreign ports, which carrier properly filed a schedule of its tariffs for the transportation of goods of the type and between the ports or areas as hereinafter alleged.
- 7. The bills of lading relating to the shipments that are the subject matter hereof provide, inter alia, that "[a]ll of the Persons coming within the definition of "Merchant" in clause 1 shall be jointly and severally liable to the Carrier for the due fulfillment of all

obligations undertaken by the Merchant in this bill of lading. [Clause 15.1]. As the named Shipper, defendant comes within the definition of "Merchant."

- 8. The bills of lading further provide, inter alia, as follows:
  - 16.2 Full Freight shall be considered completely earned on receipt of the Goods by the Carrier and shall be paid and non-returnable in any event.
  - 16.5 All Preight shall be paid without any set-off, counter-claim, deduction or stay of execution at latest before delivery of the Goods.
  - 16.6 If the Merchant fails to pay the Freight when due he shall be liable also for payment of service fee or interest due on any outstanding sum, reasonable attorney fees and expenses incurred in collecting any sums due to the Carrier. Payment of Freight and charges to a freight forwarder, broker or anyone other than the Carrier or its authorized agent, shall not be deemed payment to the Carrier and shall be made at the Merchant's sole risk.
- 9. Under the Shipping Act of 1984, 46 U.S.CA §§ 40101 et seq., plaintiff is under legal compulsion to collect the entire freight and other charges set forth in its tariff. Failure on the part of plaintiff to collect the entire amount may subject it to penalties.
- 10. Defendant is in violation of the Shipping Act by its failure to pay the full freight charges as set forth in plaintiff's tariff.

III.

#### VIOLATIONS ALLEGED

### COUNT I (Breach of Contract)

11. Plaintiff incorporates the allegations set forth in paragraphs 1 through 10 by reference and said matters are realleged as if fully set forth herein.

- During the period from approximately July, 2008 to October, 2008, defendant was the owner, exporter, shipper and/or consignee of various shipments for which proper bills of lading and freight bills were issued by or on behalf of plaintiff as agent for Maersk. The said shipments were transported between United States and foreign ports on board vessels owned or operated by Maersk for which freight charges in the total amount of \$ 28,512.00 lawfully were incurred pursuant to the aforesaid tariff and contracts of carriage.
- 13. As a direct result of the aforesaid carriages, defendant agreed and otherwise became bound to pay the ocean freight and related charges in the total amount of \$28,512.00, together with interest thereon at the legal rate.
- 14. Plaintiff has demanded payment of the outstanding ocean freight charges from defendant, but the freight charges have not been paid.
- 15. Plaintiff has performed each and all of its obligations, actual and implied, arising pursuant to its contract with defendant and imposed by law.
- 16. Pursuant to clause 16.6 of its bill of lading, plaintiff is entitled to attorney's fees and costs incurred in collecting sums due plaintiff, or in the event that any action is necessary, to enforce the terms of the contract. Plaintiff has engaged the services of legal counsel to enforce the terms of the contract and is entitled to recover reasonable fees in an amount according to proof at trial.

#### COUNT II (Monies Due on Open Account)

17. The allegations of paragraphs 1 through 16 are incorporated by reference and are realleged as if fully set forth herein.

18. Within the last [number of years/months] years/months on a written open book account for money due, defendants became indebted to plaintiff in the amount of \$28,512.00.

19. Neither the whole nor any part of the above sum has been paid and there is now due, owing and unpaid from defendant to plaintiff the sum of \$28,512.00, together with interest thereon at the legal rate.

IV.

#### <u>PRAYER</u>

WHEREFORE, plaintiff prays as follows for all causes of action:

- That judgment be entered in favor of plaintiff for the amount of Twenty Eight Thousand
   Five Hundred Twelve Dollars (\$28,512.00), together with prejudgment interest at the
   legal rate;
- 2. For the costs of the suit herein;
- 3. For reasonable attorney's fees; and
- 4. For such other and further relief as this court may deem just and proper.

Respectfully submitted,

Linda D. Regenhardt VSB 27455

Rachel J. Goldstein VSB 45679

Bailey Gary P.C.

8500 Leesburg Pike, Suite 7000

Vienna, VA 22182 Tel. 703.848,2828

Fax 703.893.9276

lregenhardt@baileygary.com

Jahn F. Woods\*
BERNSTEIN & FELDMAN, P.A.
900 Bestgate Road, Suite 200
Annapolis, MD 21401
Tel. (410) 573-0017
Fax (410) 573-0049

Attorneys for Plaintiff Damco USA, Inc.

\*Motion for admission pro hac vice pending

Dated: August 18th, 2010

## EXHIBIT 7.

EASTERN DISTRICT OF VIRGINIA	
DAMCO USA, INC.	x : : :
Plaintiff,	· :
-against-	Case No. 1:10 cv 929 LOG/JF
DRAFT CARGOWAYS INDIA (PVT.) LTD.	: MOTION TO DISMISS THE : COMPLAINT AND MOTION : TO STAY
Defendant.	
	X

Defendant DRAFT Cargoways India (Pvt.) Ltd's ("Defendant" or "DRAFT") Motion to Dismiss the Complaint and Motion to Stay the Action, by and through its attorneys, 'Alan H. Yamamoto, Esq., and Rodriguez O'Donnell Gonzalez & Williams, P.C., hereby moves the Court for an Order pursuant to 12(b)(1), (6) and (7) of the Federal Rules of Civil Procedure, dismissing the Complaint of Plaintiff Damco USA, Inc. ("DAMCO US"), and providing any further relief as the Court deems just, reasonable and proper

Alternatively, in the event that the Court denies Defendant's Motion to Dismiss, Defendant DRAFT moves to stay this action pending the Federal Maritime Commission's (the FMC) resolution on the issues referred to the FMC pursuant to its primary jurisdiction of the issues raised by DAMC US' Complaint.

Respectfully submitted,

By:

/ S /
Alan H. Yamamoto, Esq., AHY 25872
643 S. Washington St.
Alexandria, VA 22314

Carlos Rodriguez, Esq.
Todd C. Fineberg, Esq.
Rodriguez O'Donnell
Gonzalez & Williams, P.C.
1250 Connecticut Ave., N.W., Ste. 200
Washington, DC 20036

Tel: 202-973-2999 Fax: 202-293-3307

Motion for admission pro hac vice pending

Attorneys for Defendant DRAFT CARGOWAYS INDIA (PVT.), LTD.

### Memorandum in Support of the Motion to Dismiss and Motion to Stay

This Memorandum of Law is submitted in support of Defendant Draft Cargoways India (Pvt.) Ltd's ("Defendant" or "DRAFT") Motion to Dismiss the Complaint and Motion to Stay the Action. The bases, among others, for DRAFT's Motion to Dismiss are that the Complaint, in alleging violations of the Shipping Act of 1984, as amended (the "Shipping Act"), must fail pursuant to Fed. R. Civ P. 12(b)(1) because the Court lacks subject matter jurisdiction over the particular regulatory issues raised in Plaintiff's Complaint, and the Federal Maritime Commission has "exclusive jurisdiction in administering all provisions of the Shipping Act as they relate to international liner shipping regulations." H.R. Rep. No. 98-53, pt. 1, at 3 (1983).

Defendant DRAFT further moves to dismiss in that the Complaint fails to state a claim for which relief may be granted pursuant to Fed. R. Civ. P. 8(a)(2) and 12(b)(6) because the Complaint fails to contain a short and plain statement of the claim showing that the Plaintiff is entitled to relief. The Complaint to the contrary alleges it is entitled to relief in that "Plaintiff, [is] a subsidiary of the A.P. Moller-Maersk Group in Denmark (collectively, "Maersk")..."

Plaintiff further states that "[a]t all times relevant hereto, Plaintiff was the duly appointed agent of Maersk, an ocean carrier . . . which carrier properly filed a schedule of its tariffs for the transportation of goods of the type and between the ports or areas as hereinafter alleged" and " [d]uring the period from approximately December, 2007, through 2008. . . for which proper bills of lading and freight bills were issued by or on behalf of Plaintiff as agent for Maersk." (Complaint ¶ 5, 6 and 12). (Emphasis added). Contrary to the Fed. R. Civ. P. 8(a)(2) requirement to show that Plaintiff is entitled to relief itself, the averments in the Complaint refer only to relief to which Plaintiff's principal, Maersk, is entitled. The averments clearly indicate that Plaintiff is not entitled to relief since it is only petitioning the Court as an "agent for Maersk", and, if relief is to be granted it is to be on behalf of Maersk, a non-party to the proceeding

Therefore, as previously noted, Defendant DRAFT moves the Court to dismiss this Complaint pursuant to Fed. R. Civ. P. 19(a) and 12(b)(7) in that the Complaint fails to join Maersk as an indispensable party. Additionally, as is clearly indicated in the Commission Complaint the contracting party with Defendant DRAFT for the shipments subject of this proceeding was DAMCO A/S, and not Maersk. Therefore, DAMCO A/S is also an indispensible party which was not joined.

Alternatively, in the event that the Court denies Defendant's Motion to Dismiss, Defendant DRAFT moves to stay this action pending the Federal Maritime Commission's ("the FMC or Commission") resolution on the issues referred to the FMC pursuant to its primary jurisdiction on these issues for the following reasons:

- 1) The question involves technical and policy considerations within the FMC's particular field of expertise;
- 2) The question at issue is particularly within the FMC's discretion;

- 3) There exists a substantial danger of inconsistent rulings; and
- 4) No prior application to the FMC has been made by Plaintiff.

#### **BACKGROUND**

On or about August 12, 2010, Plaintiff filed the Complaint against Defendant DRAFT alleging that Plaintiff, as an agent for Maersk, provided transportation services to Defendant between foreign ports and the United States on board vessels owned or operated by Maersk, for which equipment detention and demurrage charges in the total amount of \$174,412.50 were incurred pursuant to Maersk's tariff and contracts of carriage. Complaint ¶ 12.

On October 29, 2010, Defendant filed a complaint (the "FMC Complaint") against Plaintiff DAMCO USA, Inc. at the FMC based on the issues raised in the Complaint in this proceeding. See Exhibit 1, the FMC Complaint. In addition to DAMCO USA, Inc., Defendant also named DAMCO A/S and A.P. Moller-Maersk A/S as Respondents in the FMC proceeding. Upon information and belief, A.P. Moller-Maersk Group identified in the Complaint filed in this Court, is not a separate corporate person.

#### THE FEDERAL MARITIME COMMISSION PROCEEDING

The FMC Complaint maintains that during the period commencing on or about December 2007 continuing through on or about November 2008, DAMCO A/S provided NVOCC services to DRAFT for shipments originating at Indian Ports for delivery at the Port of Baltimore via the Port of Discharge, Norfolk, VA, pursuant to the following bills of lading, pertinent to this Complaint, issued by Maersk India Pvt. Ltd. (Logistics Division), as agent for carrier, DAMCO A/S: CCU0005523, CCU0005271, CCU0005727, CCU0005739, CCU000574, CCU0005746, CCU0005978, CCU0005351.

The FMC Complaint contends that for the shipments subject of the FMC proceeding as listed in the above paragraph, DAMCO A/S as a carrier issued its house bills of lading to DRAFT as a shipper and/or consignee. The Commission Complaint alleges that the underlying ocean common carrier retained by DAMCO A/S to accomplish DAMCO A/S' transport obligations as a carrier for each of these shipments was Maersk; that DAMCO A/S, a foreign domiciled NVOCC, registered with the FMC, utilized as its delivery agent in the United States DAMCO US, a licensed Ocean Transportation Intermediary, as is required by the Commission's regulations at 46 C. F.R. §515.3 which states in pertinent part that "[o]nly persons licensed under this part may furnish or contract to furnish ocean transportation intermediary."

The FMC Complaint avers that DAMCO US, unlawfully invoiced and attempted to collect amounts from DRAFT for demurrage and detention for shipments in the amount of \$174.412.50 for containers shipped pursuant to shipments made on DAMCO A/S tolls of lading as previously identified; that DAMCO US unlawfully invoiced and collected amounts from Complainant for demurrage and detention for shipments in the amount of \$6,300.00 for container(s) shipped pursuant to shipments made on DAMCO A/S toll of lading as previously identified--i.e., bill of lading, CCU0005978; that DAMCO US, invoiced and collected amounts from Complainant for demurrage and detention for shipments in the amount of \$14,425.00 for container(s) shipped pursuant to shipments made on DAMCO A/S tolls of lading as previously identified--i.e., bills of lading, CCU0005351, CCU0005523, CCU0005727, CCU0005743, CCU0005746; and, that during the period when the shipments subject to the FMC proceeding and when the demurrage and detention described in the FMC Complaint, DAMCO A/S

published tariff did not contain any demurrage and detention provisions and was not entitled to collect or attempt to collect charges not contained in its tariff.

The FMC Complaint maintains that notwithstanding that DAMCO A/S pursuant to the Shipping Act cannot lawfully collect or attempt to collect for charges not contained in its tariff, DAMCO US has deliberately, with intent to mislead the Court, made the following false representations, misleading statements or omissions in the Complaint filed in the United States District Court for the Eastern District of Virginia, filed August 19, 2010 with regard to the DAMCO A/S shipments and corresponding demurrage and detention charges described in the FMC Complaint (emphasis supplied):

a) False statement, misleading statement that DAMCO US as agent for Maersk issued bills of lading to Complainant. No Maersk bills of lading were either issued to DRAFT or even provided to the Court since the Maersk bills of lading would not have indicated that DRAFT was a party to these bills of lading.

"During the period from approximately December, 2007, through November, 2008, Defendant was the owner, exporter, shipper and/or consignee of various shipments for which proper bills of lading and freight bills were issued by or on behalf of plaintiff as agent for Maersk. The said shipments were transported between foreign ports and the United States on board vessels owned or operated by Maersk for which equipment detention and demurrage charges in the total amount of \$174,412.50 lawfully were incurred pursuant to the aforesaid tariff and contracts of carriage." (Emphasis supplied) (Complaint ¶ 12).

In Commission Docket No. 10-03, filed June 8, 2010, DAMCO A/S unequivocally stated to the Commission: "Damco USA acts as Damco's agent in the United States." (See Exhibit 3, FMC Complaint). Additionally, DAMCO A/S tariff provides:

Name and Address of Resident Agent: **Damco USA**/Attorney in Fact for Damco A/S
7 Giralda Farms, Madison, NJ 07940

(See Exhibit 4, FMC Complaint)

#### DAMCO USA's tariff provides:

Name and Address of Resident Agent: **Damco USA/Attorney in Fact for Damco A/S**7 Giralda Farms, Madison, NJ 07940

(See Exhibit 5, FMC Complaint)

b) False, misleading statement to the Court that Maersk or DAMCO US, as its agent, issued bills of lading to Complainant and that, therefore, Complainant is subject to the charges in Maersk's tariff.

"Under the Shipping Act of 1984, 46 U.S.CA §§40101 et. seq., Plaintiff is under legal compulsion to collect the entire freight and other charges set forth in its tariff. Failure on the part of Plaintiff to collect the entire amount may be subject to server penalties. Defendant is in violation of the Shipping Act by its failure to pay the full freight charges as set forth in Plaintiff's tariff." (Complaint  $\P$  9, 10).

This is averred by DRAFT as being a false statement since the only person that issued it bills of lading was DAMCO A/S, a person not a party in the Complaint filed with this Court.

Neither Plaintiff nor its principal issued bills of lading to DRAFT

c) False, misleading statement to Court that Maersk has performed services for Complainant pursuant to Maersk's contract with DRAFT. DRAFT has no contract with Maersk. "Plaintiff has performed each and all of its obligations, actual and implied, arising pursuant to its contract with Defendant and imposed by law." (Emphasis supplied). (Complaint ¶ 15).

Again, DRAFT's averments in the FMC proceeding is that Maersk did not issue its bill of lading and DRAFT did not have any contractual or regulatory obligation to Maersk. The gravamen of the case is that DAMCO A/S had no legal basis to invoice or collect demurrage or detention charges and DAMCO US and Maersk are attempting to collect these funds by obfuscating to the Court the actual relationship of the parties---i.e., that DRAFT contracted with DAMCO A/S and that DAMCO A/S did not have tariff authority to collect demurrage and detention.

d) False, misleading statements to Court that Maersk bills of lading provisions apply to DRAFT for the shipments subject of the lawsuit. To mislead the Court, DAMCO US quotes extensively from bill of lading language but never states that the bill of lading terms quoted are from Maersk's bill of lading, and DAMCO US does not provide Maersk copies of Maersk's bills of lading because they would not identify DRAFT as a party thereto. (Complaint ¶ ¶ 7, 8, and 16).

It is DRAFT's position in the FMC proceeding that DAMCO US, DAMCO A/S and Maersk have repeatedly utilized a "bait and switch" scheme described in the FMC Complaint in misleading the shipping public, including DRAFT, and this Court by utilizing DAMCO US, DAMCO A/S, and Maersk as interchangeable parts with a complete disregard of the requirements of the Shipping Act. (See Exhibit 6, FMC Complaint), wherein the same Plaintiff filed an almost identical Complaint filed in this very same court, the United State District Court for the Eastern District of Virginia, (DAMCO USA: Ind. V. MAXAM INDUSTRIEC, INC, Case No. 1·10 cv 928 TSE/TCB.). By utilizing this scheme, DAMCO US, DAMCO A/S and Maersk have again attempted to impose the terms and conditions of Maersk's bills of lading and tariffs without the shipping public, including DRAFT, having any knowledge that it was, in fact dealing with Maersk and not the parties with whom it had contracted----in this case, DAMCO A/S.

The FMC Complaint further contends that some of the demurrage and detention which Maersk invoiced occurred due to non-availability of chassis at terminals, or untimely updated terminal release status, or DAMCO US agreement to extend free time to DRAFT due to the aforementioned circumstances, and then by Maersk failing to uphold the agreements entered into by DAMCO US with DRAFT to waive demurrage and detention charges

DRAFT further avers in the FMC Complaint that by utilizing the aforementioned "bait and switch" strategy, DAMCO US, DAMCO A/S and Maersk knowingly disclosed, offered,

solicited and received information concerning the nature, kind, quantity, destination, consignee, shipper and routing of the property tendered or delivered to DAMCO A/S without the consent of DRAFT and using that these parties used this information to the detriment and disadvantage to DRAFT, and that DRAFT has lost significant business to Maersk generated by its Indian accounts related to subject shipments

The FMC Complaint maintains that DAMCO US, DAMCO A/S and Maersk's activities result in the following violations of the Shipping Act:

1) DAMCO A/S which provided common carrier services by water in the foreign commerce of the United States by issuing its bills of lading to DRAFT, and since its tariff did not contain detention and demurrage charges, rules and practices provisions, DAMCO A/S, DAMCO US and Maersk either alone or in conjunction with each other violated Section 10 (b) (2) (A) of the Shipping Act, 46 U.S.C. § 41104 (2) (A) which states that:

A common carrier, either alone or in conjunction with any other person, directly or indirectly, may not—

- (2) provide service in the liner trade that is—
- (A) not in accordance with the rates, charges, classifications, rules, and practices contained in a tariff published or a service contract entered into under chapter 405 of this title, unless excepted or exempted under section 40103 or 40501(a)(2) of this title.
- 2) By reason of the averred facts in the Complaint filed with this Court, wherein DAMCO US purports to claim demurrage and detention as agent for Maersk, since DRAFT was not a party to the bills of lading Maersk issued as the underlying common carrier for subject shipments, it did not provide services to DRAFT in the liner trades wherein its tariff(s) and bill of lading terms would be applicable to DRAFT, and, therefore, Maersk through its purported agent DAMCO US violated

Section 10 (b) (2) (A) of the Shipping Act of the Shipping Act, 46 U.S.C. § 41104 (2) (A), by collecting and attempting to collect demurrage and detention charges. That Section states that:

A common carrier, either alone or in conjunction with any other person, directly or indirectly, may not—

- (2) provide service in the liner trade that is—
- (A) not in accordance with the rates, charges, classifications, rules, and practices contained in a tariff published or a service contract entered into under chapter 405 of this title, unless excepted or exempted under section 40103 or 40501(a)(2) of this title; or ...
- 3) Further DRAFT avers in the FMC Complaint that DAMCO US', DAMCO A/S' and Maersk's bait and switch collective actions for collecting and attempting to collect detention and demurrage charges which were not provided in DAMCO A/S' tariff, further constitute a violation of Section 10 (d)(1) of the Shipping Act, 46 U.S.C. § 41102(c), which requires a common carrier or an ocean transportation intermediary to maintain reasonable regulations and practices relating to or connected with receiving or delivering property.
- 4) Further DRAFT avers in the FMC Complaint that DAMCO A/S, since its tariff did not contain detention and demurrage provisions, DAMCO A/S violated Sections 8(a)(1) of the Shipping Act, 46 U S.C. § 40501 (a) (1), and 46 C.F.R. Part 520, which requires a carrier to keep open to public inspection in an automated tariff system, tariffs showing all its rates, charges, classifications, rules, and practices between all points or ports on its own route and on any through transportation route that has been established.
- 5) Finally, DRAFT avers in the FMC Complaint that DAMCO US and DAMCO A/S by knowingly disclosing, offering, soliciting and Maersk by receiving information concerning the nature, kind, quantity, destination, consignee, and routing of the

property tendered or delivered to the DAMCO A/S and DAMCO US without the consent of DRAFT and using that information to the detriment and disadvantage to DRAFT, a common carrier, and inappropriately disclosing that information to Maersk as a competitor constitutes a violation of Section 10 (b) (13) of the Shipping Act, 46 U.S.C. § 41103 (a).

DRAFT contends that as a direct consequence of the unlawful conduct engaged in by DAMCO US, DAMCO A/S and Maersk, DRAFT has suffered injury as provided and seeks relief which can be granted exclusivley by the Commission relating to recovering monies paid by DRAFT for demurrage and detention; finding the amounts currently claimed by DAMCO US on behalf of Maersk as unlawful claims, and seeks relief from lost business resulting from the violations above-alleged violations.

#### **LEGAL STANDARD**

#### Motion to Dismiss.

A motion to dismiss under Rule 12(b)(1) may assert either a factual attack or a facial attack to jurisdiction. See McElmurray v. Consol Gov't of Augusta-Richmond County, 501 F.3d 1244, 1251 (11<sup>th</sup> Cir. 2007); Lawrence v. Dunbar, 919 F.2d 1525, 1528-29 (11<sup>th</sup> Cir. 1990) A factual attack challenges "the existence of subject matter jurisdiction in fact, irrespective of the pleadings, and matters outside pleadings such as testimony and affidavits, are considered." Lawrence, 919 F.2d at 1529. In a factual attack, on the other hand, the court examines whether the complaint has sufficiently alleged subject matter jurisdiction. As it does when considering a Rule 12(b)(6) motion to dismiss for failure to state a claim, the court construes the complaint in the light most favorable to the plaintiff and accepts all well-pled facts alleged by in the complaint

as true. McElmurray, 501 F.3d at 1251.

Although it must accept well-pled facts as true, the court is not required to accept a plaintiff's legal conclusions. Ashcroft v. Iqbal, 129 S. Ct. 1937, 1949 (U.S. 2009). In evaluating the sufficiency of a plaintiff's pleadings, we make reasonable inferences in Plaintiff's favor, "but we are not required to draw plaintiff's inference." Aldana v. Del Monte Fresh Produce, N.A., Inc., 416 F.3d 1242, 1248 (11th Cir. 2005). Similarly, "unwarranted deductions of fact" in a complaint are not admitted as true for the purpose of testing the sufficiency of plaintiff's allegations. Id; See also Iqbal, 129 S. Ct. at 1951 (stating conclusory allegations "not entitled to be assumed true"), Sinaltrainal v Coca-Cola Co., 578 F.3d 1252, 1269-1271 (11th Cir. Fla. 2009). "The party asserting federal subject matter jurisdiction bears the burden of proving its existence." Chandler v. State Farm Mut. Auto. Ins. Co., 598 F.3d 1115, 1122 (9th Cir. 2010), citing Kokkonen v. Guardian Life Ins. Co of Am. 511 U.S. 375, 377 (1994).

When considering a Rule 12(b)(6) motion to dismiss, the Court accepts as true all factual allegations in the complaint and draws inferences from these allegations in the light most favorable to the plaintiff. See Scheuer v. Rhodes, 416 U.S. 232, 236 (1974), overruled on other grounds, *Davis v. Scherer*, 468 U.S. 183 (1984); Easton v. Sundram, 947 F.2d 1011, 1014-15 (2d Cir. 1991), cert. denied, 504 U.S. 911 (1992). Dismissal is warranted only if, under any set of facts that the plaintiff can prove consistent with the allegations, it is clear that no relief can be granted. See Hishon v. King & Spalding, 467 U.S. 69 (1984); Frasier v. General Elec., Co., 930 F.2d 1004, 1007 (2d Cir. 1991). Thus, a motion to dismiss under 12(b)(6) should not be granted "unless it appears beyond doubt that the plaintiff can prove no set of facts in support of his claim which would entitle him to relief." Sheppard v. Beerman, 18 F.3d 147, 150 (2d Cir. 1994) (citations and internal quotations omitted), cert. denied, 513 U.S. 816 (1994).

Even taking the allegations in the Compliant as true, the Court lacks subject matter jurisdiction over the Complaint, and they should be dismissed pursuant to Rule 12(b)(1) of the Federal Rules of Civil Procedure. In the alternative, in the event that the Court determines that it does have jurisdiction to consider the claims, the Complaint fails to state a claim upon which relief may be granted and should be dismissed pursuant to Rule 12(b)(6). Further, the Complaint must be dismissed pursuant to pursuant to Fed. R. Civ. P. 19(a) and 12(b)(7) in that the Complaint fails to join Maersk as a required party.

#### Motion to Stay.

Alternatively, in the event that the Court denies Defendant's Motion to Dismiss, Defendant DRAFT moves to stay this action pending the Federal Maritime Commission's (the FMC) resolution on the issues referred to the FMC pursuant to its primary jurisdiction on these issues for the following reasons:

- 1) The question involves technical and policy considerations within the FMC's particular field of expertise;
- 2) The question at issue is particularly within the FMC's discretion;
- 3) There exists a substantial danger of inconsistent ruling;
- 4) No prior application to the FMC has been made.

The central issues in this action are whether Plaintiff as an alleged agent for Maersk, the underlying ocean common carrier, is entitled to detention and demurrage pursuant to Maersk's tariff, when DAMCO A/S acted as a non-vessel operating common carrier ("NVOCC") for Defendant's shipments subject of this action and issued its house bills of lading, and did not have detention or demurrage tariff provisions. Maersk acted as an underlying ocean common carrier and only had a contractual relationship with DAMCO A/S rather than Defendant. The exhibit attached to the complaint in this Court's proceeding demonstrates the facts averred by DRAFT in the FMC Complaint. The Exhibit, at Page 2, which summarizes the claims, has columns one of

which is titled "House ref."). This is the traditional nomenclature for NVOCC bills of lading indicating that the charges are based on house bills. In this case, DRAFT avers that the house bills under which it was contractually bound were those of DAMCO A/S, not Maersk's. The alpha numerical references under the column "House Ref." are the housebill of lading numbers issued by DAMCO A/S to DRAFT. This, in fact supports, the allegations made by DRAFT in the Commission's Complaint.

For the Motion to Stay, Defendant hereby respectfully submits that Plaintiff allegedly acted as an agent for Maersk, the underlying ocean common carrier for subject shipments. DAMCO A/S, not a party in this action, acted as an NVOCC and issued its own house bills of lading for subject shipments, but did not have any detention or demurrage provisions in its tariff at the time when providing NVOCC services to Defendant for transporting subject shipments. Defendant was a shipper in its relationship with DAMCO A/S. In turn, DAMCO A/S was a shipper in its relationship with Maersk, the underlying ocean common carrier. Defendant did not have any contractual relationship with Maersk or its alleged agent, i.e. Plaintiff in this action. DAMCO A/S tariff did not contain any demurrage provisions as required by the Shipping Act and the FMC regulations at the time when subject transactions occurred. Therefore, the issue is whether Plaintiff, allegedly as an agent for Maersk, is entitled to the alleged detention and demurrage incurred to Maersk, the underlying ocean common carrier when the NVOCC DAMCO A/S did not have demurrage or detention provisions in its tariff and when DRAFT did not have any contractual relationship with Maersk. DRAFT submits that these are issues to be resolved which are under the exclusive primary jurisdiction of the Commission.

#### ARGUMENTS

- I. The Complaint Must Be Dismissed Pursuant to Fed. R. Civ. P. 12(b)(1)(6) and (7).
- A. The Complaint Must Be Dismissed Pursuant to Fed. R. Civ. P. 12(b)(1) Because the Court Lacks Subject Matter Jurisdiction, and the Federal Maritime Commission Has "Exclusive Jurisdiction in Administering All Provisions of the Shipping Act as They Relate to International Liner Shipping Regulations."

The Shipping Act and its legislative history firmly establish that the FMC is to decide issues such as those presented herein. Section 11(a) of the Shipping Act provides that "[a]ny person may file with the [FMC] a sworn complaint alleging a violation of [the Shipping Act], . . . and may seek reparation for any injury caused to the complainant by that violation." 46 U.S C. § 41304 (emphasis added). In addition, the legislative history of the Shipping Act reveals Congress' intent to provide the FMC with "exclusive jurisdiction in administering all provisions of the Shipping Act as they relate to international liner shipping regulations." H.R. Rep. No. 98-53, pt. 1, at 3 (1983).

The gravamen of the Complaint is the alleged violations of Shipping Act. "Under the Shipping Act of 1984, 46 U S C.A §§ 40101 et seq., Plaintiff is under legal compulsion to collect the entire freight and other charges set forth in its tariff..." Complaint ¶ 9. "Defendant is in violation of the Shipping Act by its failure to pay the full freight charges as set forth in Plaintiff's tariff." (Complaint ¶ 10).

Assuming all of the alleged facts in the Complaint were true, the FMC has exclusive jurisdiction over these alleged violations of the Shipping Act since the gravamen of the Complaint is the alleged violations of the Shipping Act, and "[t]he said shipments were transported between foreign ports and the United States..." (Complaint ¶ 12). It is Congress' intent to provide the FMC with "exclusive jurisdiction in administering all provisions of the

Shipping Act as they relate to international liner shipping regulations." <u>H.R. Rep. No. 98-53</u>, pt. 1, at 3 (1983).

In view of the above, the Complaint must be dismissed for lacks of subject matter jurisdiction.

# B. The Complaint Must Be Dismissed Because It Fails to State a Claim for Which Relief May Be Granted Pursuant to Fed. R. Civ. P. 8(a)(2) And 12(b)(6).

The Complaint must be dismissed in that the Complaint fails to state a claim for which relief may be granted pursuant to Fed R. Civ. P. 8(a)(2) and 12(b)(6) because the Complaint fails to contain a short and plain statement of the claim showing that the Plaintiff is entitled to relief. The Complaint alleges: "At all times relevant hereto, Plaintiff was the duly appointed agent of Maersk, an ocean carrier ..., which carrier properly filed a schedule of its tariffs for the transportation of goods of the type and between the ports or areas as hereinafter alleged" and " [d]uring the period from approximately December ,2007, through 2008,... for which proper bills of lading and freight bills were issued by or on behalf of Plaintiff as agent for Maersk." Complaint ¶ 6 and 12) (Emphasis added). Contrary to the Fed. R. Civ. P. 8(a)(2) requirement to show that Plaintiff itself is entitled to a relief, this statement completely indicates the opposite that Plaintiff is not entitled to a relief since it is acting solely as an agent for Maersk, who is not a party to the proceeding.

Fed. R. Civ. P 8 (a) (2) requires a plaintiff to allege "sufficient factual matter, accepted as true, to 'state a claim to relief that is plausible on its face." Ashcroft v. Iqbal, 129 S. Ct. 1937, 1949 (U.S. 2009). "A claim has facial plausibility when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged." Id. Where a plaintiff makes only conclusory allegations that the elements

of a cause of action have been satisfied, it fails to satisfy Rule 8 (a) (2). <u>Id.</u> at 1940 ("Threadbare recitals of the elements of a cause of action, supported by mere conclusory statements, do not suffice."); <u>Bell Atlantic Corp. v. Twombely</u>, 550 U.S. 544, 555 (2007) ("[A] plaintiff's obligation to provide the "grounds" of his "entitle[ment] to relief" requires more than labels and conclusions, and a formulaic recitation of the elements of a cause of action will not do.").

The Supreme Court's analysis of Rule 8 (a) (2) in Ashcroft v. Iqbal is instructive. In Iqbal, the Supreme Court considered whether the allegations that certain government officials "knew of, condoned and willfully and maliciously agreed to subject [the plaintiff] to harsh conditions of confinement 'as a matter of policy, solely on account of [his] religion, race, and/or national origin and for no legitimate penological interest" and were entitled to the presumption of truth. Iqbal, 129 S.Ct. at 1951. The Court concluded that they were not entitled to the presumption of truth because they "amount[ed] to nothing more than a 'formulaic recitation of the elements' of the cause of action." Id Having determined that these allegations were not entitled to the presumption of truth, the Court analyzed whether other factual allegations in the complaint, which were entitled to the presumption of truth, plausibly entitled the plaintiff to relief, and concluded that they did not. Id.

The Complaint at hand failed to even incorporate "a formulaic recitation of the elements of a cause of action." Even if we assume that the allegations set forth in the Complaint are true, and based on the basic principle of agency law and contract law, the Complaint fails to contain a short and plain statement that it (DAMCO US) is entitled to relief as an agent for Maersk for the alleged detention and demurrage incurred allegedly pursuant to Maersk's tariff and bills of lading. Again, Maersk is not a named party to the Complaint. Pursuant to the basic principle of agency law and contract law, the statements in the Complaint indicate that Plaintiff is not entitled

to a relief. Therefore, the Complaint must be dismissed for failure to state a claim as to DAMCO US.

# C. The Complaint Must Be Dismissed Pursuant to Fed. R. Civ. P. 19(a) and 12(b)(7) in That the Complaint Fails to Join Maersk and DAMCO A/S as Indispensable Parties.

A party is necessary and must be joined if: "(1) in the person's absence complete relief cannot be accorded among those already parties, or (2) the person claims an interest relating to the subject of the action and is so situated that the disposition of the action in the person's absence may (i) as a practical matter impair or impede the person's ability to protect that interest or (ii) leave any of the persons already parties subject to a substantial risk of incurring double, multiple, or otherwise inconsistent obligations by reason of the claimed interest." Fed.

R. Civ. P. 19(a): There need only be substantial risk and not certainty that the considered events of Rule 19(a) come to pass. Francis Oil & Gas, Inc. v. Exxon Corp., 661 F.2d 873, 877 (10th Cir. 1981), citing Windwo Glass Cutters League of America, AFL/CIO v. American St. Gobain Corp., 428 F.2d 353 (3rd Cir. 1970)

The Complaint must be dismissed because it fails to join Maersk and DAMCO A/S under Fed. R. Civ. P 19(a). For all of the alleged transactions, Plaintiff alleged that it acted as an agent for Maersk. However, the Complaint fails to join Maersk as a party. An agent is not in a position to make an independent claim for relief based on its principal's cause of action. This is a basic principle of agency law. In the absence of Maersk complete relief cannot be accorded among those already parties in the proceeding. Pursuant to Fed. R. Civ. P. 19(a), Maersk is required to be joined in this action. Otherwise, the Complaint must be dismissed for failure to join a party pursuant to Fed. R. Civ. P. 12(b)(7).

The central issues in this action are whether Plaintiff as an alleged agent for Maersk, the underlying ocean common carrier, is entitled to detention and demurrage pursuant to Maersk's tariff, when DAMCO A/S acted an NVOCC for Defendant's shipments subject of this proceeding and issued its house bills of lading, and did not have detention or demurrage clauses in its tariff. While Maersk acted as an underlying ocean common carrier, it only had a contractual relationship with DAMCO A/S rather than Defendant. In DAMCO A/S' absence complete relief cannot be accorded among those already parties. Further, DAMCO A/S' absence will leave DRAFT subject to a substantial risk of incurring double, multiple, or otherwise inconsistent obligations by reason of the claims for demurrage and detention by the various layers of carriers in subject transactions. Therefore, DAMCO A/S is also an indispensable party of this action. The complaint must be dismissed for failure to join both of these indispensable parties---i.e., Maersk and DAMCO A/S.

# II. In the Event that the Court Denies Defendant's Motion to Dismiss, the Issues Must be Referred to the FMC Pursuant to its Primary Jurisdiction.

"The doctrine of primary jurisdiction was developed by the United States Supreme Court in <u>United States v. Western Pacific R.R. Co.</u>, 352 U.S. 59 (1956)." <u>Maritrend, Inc. v. Galveston Wharves et al.</u>, 152 F.R.D. 543, 555 (S.D. Tex. 1993). "The doctrine... allows courts to defer consideration of issues and causes of action which fall within the special knowledge or expertise of a federal administrative agency until the administrative agency has been afforded an opportunity to act." <u>Id.</u>, citing <u>United States v. General Dynamics Corp.</u>, 828 F. 2d 1356 (9th Cir. 1987); <u>see also General Electric v. MV Nedlloyd et al.</u>, 817 F.2d 1022, 1026 (2d Cir. 1987). Not only does it fix "priority for passing on a given issue," but it "exists to encourage a court and agency to act in coordination with one another." <u>General Electric</u>, 817 F.2d at 1026. Indeed, the doctrine "rests on both a concern for uniform outcomes (which may be defeated if disparate

courts resolve regulatory issues inconsistently) and on the advantages of allowing an agency to apply its expert judgment." <u>Allnet Communications v. National Exchange</u>, 965 F.2d 1118, 1120 (D.C. Cir. 1992).

This Court itself invoked primary jurisdiction in situations where the courts have jurisdiction over the claim from the very outset but it is likely that the case will require resolution of issues, which under a regulatory scheme, have been placed in the hands of an administrative body. Advantel, L.L.C. v. Sprint Communs. Co. L.P., 125 F. Supp. 2d 800 (E.D. Va. 2001).

No fixed formula exists for applying the doctrine of primary jurisdiction, but in every case the question is whether the reasons for the existence of the doctrine are present and whether the purposes it serves will be aided by its application in the particular litigation. As an aid to determining whether the doctrine should apply in any given case, courts identify four factors to consider: (1) whether the question at issue is within the conventional experience of judges or whether it involves technical or policy considerations within the agency's particular field of expertise; (2) whether the question at issue is particularly within the agency's discretion; (3) whether there exists a substantial danger of inconsistent rulings; and (4) whether a prior application to the agency has been made. Advantel, L.L.C. v. Sprint Communs. Co. L.P., 125 F. Supp 2d at 804.

In Advantel, Plaintiffs, competitive local exchange carriers brought the action to collect from defendant Sprint Communications Co., unpaid tariff rates for originating and terminating access charges. Sprint, a long-distance or interexchange carrier, claimed it was not obligated to pay these charges (i) because their tariff rates were unreasonable and (ii) because Sprint and AT&T Corp. claimed they never ordered plaintiffs" services. The issue of the reasonableness of the tariff rates was earlier referred to the Federal Communications Commission on primary

jurisdiction grounds. Sprint filed a motion to refer the remaining issues to the FCC. This Court granted defendant's motion in part and denied in part. It referred to the Federal Communications Commission, on primary jurisdiction grounds, legal questions concerning whether and how an interexchange carrier could terminate or decline services ordered or constructively ordered from a competitive local exchange carrier. It reserved straightforward fact questions concerning defendant's compliance. The subject action is similar to Advantel.

# A. The Question Involves Technical and Policy Considerations within the FMC's Particular Field of Expertise.

Application of this test ensures the coordination of "administrative and judicial decision-making by taking advantage of agency expertise" and referral of "issues of fact not within the conventional experience of judges or cases which require the exercise of administrative discretion." Advantel, L.L.C. v. Sprint Communs. Co. L.P., 125 F. Supp. 2d at 804. The issues related to the alleged violations of the Shipping Act and Plaintiff's "bait and switch" scheme to defraud the shipping public require technical and policy considerations within the FMC's particular field of expertise. These are unique issues of what constitute "reasonable" practices, and more importantly, in view of the allegations in the FMC Complaint by DRAFT the agency case is asked to address what allegedly are false statement to this very Court, and their implications in the regulatory context. These are serious allegations, and will require the special experience and expertise of the agency to deal with the technical and policy consideration that are wrapped up in the factual and legal issues placed before this Court. There are major policy consideration that impact the entire shipping public in the issues raised in this case.

## B. The Question at Issue Is Particularly within the FMC's Discretion.

Several courts have recognized that the FMC must be allowed to interpret its own statutes

and regulations pursuant to the doctrine of primary jurisdiction, and that court should defer to such interpretations if they are reasonable or tenable. In District Counsel of the Port of Philadelphia v. Seatrain, 377 F. Supp. 1278 (E.D. Pa. 1973), the court considered its jurisdiction in relation to that of the FMC under the Shipping Act of 1916, the predecessor to the Shipping Act of 1984. In so doing, the Court upheld the primacy of the FMC's jurisdiction. Quoting extensively from Delaware River Port Authority v. United States Lines, Inc., 331 F. Supp. 441, 447 (E.D. Pa. 1971), the Court held that "the determination of whether or not the ocean carriers" practice constituted a violation of the provisions of the 'Shipping Act [of 1916]' is to be adjudicated by the FMC 'as the competent administrative board to determine if the conduct alleged . . . is in fact illegal'." District Counsel of the Port of Philadelphia, 377 F. Supp. at 1280. Also, in Maritrend, Inc. v. Galveston Wharves, 152 F R.D. 543 (S.D. Tex. 1993), another Court recognized that "the doctrine of primary jurisdiction has often been invoked in order to give the FMC an opportunity to determine whether provisions of the Shipping Act . . . have been violated and to provide an injured party with a remedy for such violations." Maritrend, 152 F.R.D. at 555 (citations omitted). See also Buchanan v Fowler, 381 F. 2d 7, 8 (5th Cir. 1967) (holding that "factual disputes arising under the Shipping Act fall within the primary jurisdiction of the FMC")

Other courts equally support such deference to an administrative agency's expertise. In Allnet Communication Service, Inc. v. National Exchange Carrier Ass'n, 965 F 2d 1118 (D.C. Cir. 1992), the Circuit Court affirmed a regulatory agency's primary jurisdiction in a particularly technical area relating to tariff interpretation. The Allnet court held that

the [agency] has primary jurisdiction, i.e., that it is best suited to make the initial decision on the issues in dispute, even though the District Court had subject matter jurisdiction. The primary jurisdiction doctrine rests both on a concern for uniform outcomes (which may be defeated if disparate courts resolve regulatory

issues inconsistently)... and on the advantages of allowing an agency to apply its expert judgment. Expertise, of course, is not merely technical but extends to the policy judgments needed to implement an agency's mandate. Given the concern for uniformity and expert judgment, it is hardly surprising that courts have frequently invoked primary jurisdiction in cases involving tariff interpretations—an issue closely related to the central issues here, compliance of a tariff with regulatory standards and the consequences of imperfect compliance.

Allnet, 965 F.2d at 1120 (citations omitted). The court also recognized that, when it comes to an agency's interpretation of its own regulation, the agency is "owed great deference."

Id.; see also, American Assoc. of Cruise Passengers v. Cunard Line et al., 31 F.3d 1184, 1186 (D.C. Cir. 1994), citing Far East Conference v. United States, 342 F.2d 570, 574 (1952) (holding that "[1]n cases raising issues of fact not within the conventional experience of judges or cases requiring the exercise of administrative discretion, agencies created by Congress for regulating the subject matter should not be passed over."). The Allnet court went on to state that "it would make little sense to refrain from applying primary jurisdiction merely because of an ancillary claim that we would reach only after examination of ones clearly within the agency's purview."

Allnet, 965 F.2d at 1122.

It comes to the FMC's interpretation of the Shipping Act and its own regulations to determine the issues related to the alleged violations of the Shipping Act and Plaintiff's "bait and switch" scheme to defraud the shipping public.

#### C. There Exists a Substantial Danger of Inconsistent Ruling.

The primary jurisdiction doctrine promotes a uniform development of law and policy in the areas where Congress has delegated to an administrative agency the authority to develop and establish national rules. Advantel at 804. Congress has delegate to the FMC the authority to develop and establish shipping regulations and to protect shipping public. Therefore, the issues raised in this action require the FMC have consistent rulings in order to promote a uniform

develop of shipping law and regulations.

#### D. No Prior Application to the FMC Has Been Made.

No prior application has been made by any party in this proceeding regarding the issues in the Complaint. In view of the particular facts in this case, this would be a matter of first instance at the Federal Maritime Commission.

This Court is now facing an identical situation in this case as it did in Advamtel. That is, before making a final determination as to the Defendant's liability in subject action, this Court must, among other things, first determine whether Plaintiff as an alleged agent for Maersk, the underlying ocean common carrier, is entitled to detention and demurrage pursuant to Maersk's tariff, when DAMCO A/S acted as an NVOCC for Defendant's shipments subject of this action and issued its own house bills of lading. Further, DAMCO A/S did not have detention or demurrage provisions in its rariff as required by the Shipping Act, and Maersk acted as an underlying ocean common carrier and only had a contractual relationship with DAMCO A/S and not with Defendant. There is also the issue that in its Exhibit to the Complaint, Plaintiff did not attach a single Maersk bill of lading. The reason is clear: DRAFT would not be shown as a party to the bills of lading, and it would become clear in the process that DRAFT only had a relationship with a person not a party to the proceeding, and more importantly, a party without a legal basis for invoicing and collecting such charges. The tariff requirement is so central to the Shipping Act that determination of this issue reaches beyond technical assessment to the very core of those policy judgments to be made by the FMC in implementing and fulfilling its congressional mandate. Similarly, these interpretations are not merely technical, but are central to the agency's mandate of implementing the Shipping Act. As such, Defendant submits that these determinations would best be made by the FMC because of its expertise on such issues,

and that this Court should defer to the expert judgment of the FMC in making its final determinations in this Proceeding pursuant to the doctrine of primary jurisdiction.

#### **CONCLUSION**

Defendant respectfully requests that for all the foregoing reasons, that the Court dismiss the Complaint pursuant to Rule 12(b)(1) (6) and (7) of the Federal Rules of Civil Procedure. In the alternative, in the event that the Court denies Defendant's Motion to Dismiss, Defendant respectfully requests that this action be stayed pursuant to the doctrine of primary jurisdiction pending the FMC's resolution of subject issues.

Respectfully submitted,

Bv.

<u>/ S /</u>

Alan H. Yamamoto, Esq 643 S. Washington St. Alexandria, VA 22314

Carlos Rodriguez, Esq.
Todd C. Fineberg, Esq.
Rodriguez O'Donnell
Gonzalez & Williams, P.C.
1250 Connecticut Ave., N.W, Ste. 200
Washington, DC 20036
Tel: 202-973-2999

Motion for admission pro hac vice pending

Fax: 202-293-3307

Attorneys for Defendant DRAFT CARGOWAYS INDIA (PVT.), LTD.

#### **Certificate of Service**

I, Alan H. Yamamoto, attorney for Draft Cargoways India PVT, Ltd., hereby certify that on the 29th of October, 2010, I will electronically file the foregoing with the Clerk of Court using the CM/ECF system, which will then send a notification of such filing (NEF) to the following:

Linda D. Regenhardt VSB 27455 Rachel Goldstein VSB 45679 Bailey Gary P.C. 8500 Leesburg Pike, Su9oite 7000 Vienna, VA 22182 lregenhardt@baileygary.com

I hereby further certify that I will mail the document by U.S. mail to any non-filing users in this case.

E-mail: yamamoto.law@verizon.net

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Alan H. Yamamoto Virginia Bar No. 25872 643 S. Washington St. Alexandria, VA 22314 Tel (703) 684-4700 Fax (703) 684-6643

# EXHIBIT 8.

# IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA

Damco A/S	)	
Dampærgevej 21	)	
DK-2100 Copenhagen O	)	
Denmark	)	
	)	
	)	
Plaintiff,	)	
	)	
v.	)	
	)	Case No. 1:10 cv 929 LO/JFA
DRAFT-CARGOWAYS INDIA (PVT.) LTD.	)	
SERVE:	)	
National Registered Agents, Inc.	)	
REGISTERED AGENT	)	
201 North Union St., Ste. 140	)	
Alexandria, VA 22314	)	
	)	
Defendant.	)	

#### AMENDED COMPLAINT

Damco A/S, Plaintiff, by its attorneys, brings this action against the Defendant, Draft-Cargoways India (Pvt.) Ltd., and alleges as follows:

I.

#### JURISDICTION AND VENUE

The matters herein alleged constitute an admiralty and maritime claim within the
jurisdiction of this United States District Court and are within the meaning of 28
U.S.C.A.§1333(1) and Fed. R. Civ. P.9(h).

2. Venue is proper in this Court pursuant to 28 U.S.C.§ 1391(c), as Defendant has an office in Leesburg, Virginia and conducts business therein.

#### II.

#### THE PARTIES

- 3. Plaintiff is a corporation validly existing and in good standing under the laws of Denmark that acts as a non-vessel operating common carrier ("NVOCC") in the foreign commerce of the United States. As such, it provides ocean transportation of cargo to the public for compensation in the foreign commerce of the United States.
- 4. The Defendant is a business entity organized under the laws of India that operates in Virginia, elsewhere in the United States, and in foreign jurisdictions. It has an office in Leesburg, VA. It furnishes international ocean freight consolidation, forwarding and logistics services.

#### III.

#### **THE FACTS**

- During the period from approximately December, 2007, through November, 2008,
   Defendant engaged Plaintiff to transport containerized cargo from India to Baltimore,
   MD for the account of Defendant, and Plaintiff in fact transported such cargo.
- 6. The contract of carriage between Plaintiff and Defendant is contained in and evidenced by the bills of lading issued to Defendant by Plaintiff.

- 7. Paragraph 2 of Plaintiff's bill of lading incorporates Plaintiff's tariff by reference. As required by 46 U.S.C.A.\\$40501, the terms and conditions applicable to the transportation services provided to Defendant by Plaintiff were set forth in Plaintiff's Tariff No. 001 (hereinafter "Plaintiff's Tariff").
- Plaintiff, as a NVOCC, does not operate the vessels that transport the cargo.
   Accordingly, Plaintiff engaged a vessel-operating common carrier, Maersk Line, to transport containers tendered to Plaintiff by Defendant.
- 9. As required by 46 U.S.C.A. \$40501 and 40502, the terms and conditions applicable to the transportation services provided to Plaintiff by Maersk Line were set forth in one or more service contracts between Maersk Line and Plaintiff, which service contracts incorporated Maersk Line's Tariff No. 723 (hereinafter "Maersk Line Tariff") by reference.
- 10. The rules contained in the Maersk Line Tariff provided that charges of \$225 per day would apply if cargo delivered to the United States was not removed from the ocean terminal at destination within the period of time after arrival set forth in the service contract(s) between Maersk Line and Plaintiff or incorporated therein by reference to the Maersk Line Tariff.
- 11. Maersk Line timely notified Plaintiff of the arrival in Baltimore of the containers tendered to Plaintiff by Defendant, and Plaintiff in turn timely notified Defendant of the arrival of its containers.

- 12. Despite being notified of the arrival of its containers Defendant, through its own act and/or omission and through no fault of Plaintiff, failed to remove a significant number of its containers from the ocean terminal within the time permitted.
- 13. As a result of Defendant's failure to remove the containers in a timely manner, Plaintiff became liable to Maersk Line for demurrage and/or detention charges. Maersk Line invoiced Plaintiff for \$182,025 (see Exhibit 1), and was paid \$174,412.50 by Plaintiff.
- 14. Plaintiff, through its agent Damco USA Inc., invoiced Defendant for the \$174,412.50 in charges it paid to Maersk Line. See Exhibit 2. Defendant paid Plaintiff \$20,735 of that amount, leaving an outstanding balance of \$153,787.50.
- 15. Clause 1 of Plaintiff's bill of lading defines the term "Freight" as including:

all charges payable to the Carrier in accordance with the applicable Tariff and this bill of lading.

Clause 1 defines the term "Carrier" to mean Damco.

16. Clause 16.4 of Plaintiff's bill of lading provides, in relevant part:

The Merchant's attention is drawn to the stipulations concerning currency in which the Freight is to be paid, rate of exchange, devaluation, additional insurance premium and other contingencies relative to Freight in the applicable Tariff.

17. Plaintiff's bill of lading defines Merchant, in relevant part, as follows:

Includes the Shipper, Holder, Consignee...

Defendant is named as both Shipper and Consignee on Plaintiff's bill of lading.

Defendant paid Plaintiff the ocean freight for the transportation of the containers herein at issue, but failed to pay the additional charges herein at issue.

18. Clause 15.2 of Plaintiff's bill of lading provides:

The Merchant shall be liable for and shall indemnify the Carrier against all loss, damage, delay, fines, attorney fees and/or expenses arising from any breach of any of the warranties in clause 14.3 or from any other cause whatsoever in connection with the Goods for which the Carrier is not responsible.

- 19. The relevant portion of Rule 2-25 of Plaintiff's tariff provides:
  - 1. For purposes of this tariff rule, the term "third party charges" means any fees, charges, fines or monetary assessment of any kind imposed by any person other than Carrier including, but not limited to, national, state, provincial or local governments, any quasi-governmental entity, ports or port authorities, terminals, stevedores and warehousemen) in connection with the cargo and/or the handling, storage, inspection or treatment of same (but excluding the actual transport of the cargo).
  - 2. In the event that Carrier pays any third party charges, Carrier shall be entitled to reimbursement from Merchant for such charges, due upon receipt of Carrier's invoice for such charges. Third party charges shall constitute freight payable on the shipment for which such charges were paid by Carrier.
- 20. Rule 21 of Plaintiff's tariff provides:

Free time allowed and detention charges assessed will be for the account of the cargo and applied in accordance with the provisions of the underlying vessel operating common carrier.

#### IV.

#### **VIOLATIONS ALLEGED**

#### COUNT I (Breach of Contract)

- 21. Plaintiff incorporates the allegations set forth in paragraphs 1 through 20 by reference and said matters are realleged as if fully set forth herein.
- 22. Pursuant to Plaintiff's bill of lading and Plaintiff's Tariff, Defendant agreed and was bound to pay the demurrage and/or detention charges in the total amount of \$174, 412.50, of which only \$20,735 was paid by Defendant, leaving Defendant with an outstanding

balance payable to Plaintiff of \$153,757.50, together with interest thereon at the legal rate.

- 23. Plaintiff has demanded payment of these outstanding charges from Defendant, but the charges have not been paid.
- 24. Plaintiff has performed each and all of its obligations, actual and implied, arising pursuant to its contract with Defendant and imposed by law.
- 25. Pursuant to the above-cited provisions of Plaintiff's Tariff and bill of lading, Plaintiff is entitled to payment of the outstanding balance as well as attorneys' fees and costs incurred in collecting sums due Plaintiff.

#### **COUNT II**

#### (Monies Due on Open Account)

- 26. The allegations of paragraphs 1 through 25 are incorporated by reference and are realleged as if fully set forth herein.
- 27. Within the last approximately 29 months on a written open book account for money due, Defendant became indebted to Plaintiff in the amount of \$153,757.50.
- 28. Neither the whole nor any part of the above sum has been paid and there is now due, owing and unpaid from Defendant to Plaintiff the sum of \$153.757.50, together with interest thereon at the legal rate.

IV.

#### **PRAYER**

#### WHEREFORE, Plaintiff prays as follows:

- That judgment be entered in favor of Plaintiff for the total amount of its claim in the amount of One Hundred Fifty-Three Thousand Seven Hundred Fifty-Seven Dollars and Fifty Cents (\$153,757.50), together with prejudgment interest at the legal rate;
- 2. For the cost of the suit herein;
- 3. For reasonable attorney's fees; and
- 4. For such other and further relief as this court may deem just proper.

Respectfully submitted,

Dated: November 12, 2010

/s/

Kathryn Ruth Yingling Schellenger VA Bar No. 79242 Marc J. Fink (pro hac vice admission pending) Attorneys for Damco A/S COZEN O'CONNOR 1627 I Street, N.W., Suite 1100 Washington, D.C. 20006

Phone: (202) 912-4863 Facsimile: (202) 330-5648 Email: kschellenger@cozen.com

#### **CERTIFICATE OF SERVICE**

I hereby certify that on the 12th day of November, 2010, I will electronically file the foregoing with the Clerk of Court using the CM/ECF system, which will then send a notification of such filing (NEF) to the following:

Linda Dianne Regenhardt Rachel J. Goldstein Bailey Gary P.C. 8500 Leesburg Pike Suite 7000 Vienna, Virginia 22182

Alan H. Yamamoto Law Office of Alan Yamamoto 634 S. Washington Street Alexandria, Virginia 22314

/s/

Kathryn Ruth Yingling Schellenger VA Bar No. 79242 Attorney for Damco A/S COZEN O'CONNOR 1627 I Street, N.W., Suite 1100 Washington, D.C. 20006 Phone: (202) 912-4863

Facsimile: (202) 912-4863
Facsimile: (202) 330-5648
Email: kschellenger@cozen.com

# EXHIBIT 9.

#### **BILL OF LADING**

#### Shipper / Exporter

**NAVA BHARAT VENTURES LIMITED** NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD HYDERABAD - 500 082, INDIA. A/c. NAVA BHARAT (SINGAPORE) PTE, LTD. 31, CANTONMENT ROAD **51NGAPORE 089747** 

#### Consignee (not negotiable unless consigned To ORDER)

ALLEGHENY ALLOYS TRADING LP 1700 N. HIGHLAND ROAD, SUITE 208 PITTSBURGH, PA 15241, USA PHONE: 412-833-9733 FAX #: 412-774-2728

#### Notify Party / Address

LST NOTIFY PARTY : SAMUEL SHAPIRO & COMPANY ONE CHARLES CENTER

100 NORTH CHARLES STREET, SUITE 1200 BALTIMORE, MARYLAND 21201-3895, USA

PHONE: (410) 539-0540

2ND NOTTFY PARTY: RUKERT TERMINALS CORP. 2021 SOUTH CLINTON ST.

PHONE: (410) 276-1013 EXT 253

BALTIMORE, MD 21224

OTI #: 18552 N

Booking Ref. Bill of Lading No. DCIPL / A / BLT /5260



## DRAFT CARGOWAYS INDIA PRIVATE LIMITED

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Vessel / Voy No.		Place of Receipt * Place of Delivery*			
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Port of Loading VISAKHAPATNAM PORT, INDIA		Port of Discharge BALTIMORE, MD 21224	Final Destination BALTIMORE, MD 212		
		Particulars furnished by the Shipper			
Container No. and Seal No. Marks & Nos.	Quantity and Kind of Packages	Description of Goods	·	Measurement (M²) Gross Weight (KGS)	

#### SHIPPERS LOAD, STOW, COUNT

**BULK IN 25 X 20' CONTAINERS** STUFFED @20 MT NET EACH,

**FERRO CHROME** 

500,000 MT (NET WEIGHT)

SAID TO WEIGH

FCL/FCL

CYICY

CONTAINER NOS. & -**CUSTOMS SEAL NOS** AS PER ANNEXURE

'SHIPPED ON BOARD'

'FREIGHT PREPAID'

SHIPPING BILL NO.4403789 DT.13.06.2008 DETENTION CHARGES REPLICABLE AS PER LINES TARIFF

TWENTY FIVE X TWENTY FEET DRY CONTAINERS ONLY.

TOTAL NUMBER OF CONTAINERS OR OTHER PACKAGES OR UNITS RECEIVED BY THE CARRIER

DEMURRACE CHARGES APPLICABLE AS PER PORT TARIFF

**ORIGINAL** 

For delivery of goods, please apply to :	Freight and Charges:	Prepeid	Collect	Number of Original B/Ls: 03 (THREE)	
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SHIPPING AGENT ADDRESS AT DRAFT CARGOWAYS INDIA PVT. LT 354 EBAUGH DRIVE LEESBURG, VA 20175, USA TEL: 001-866-323-0410, 1-631-22 FAX: 001-631-206-9188	D,	SHIPPED O		For DRAFT CARGOMAYS INDIA-STIMUTE LISTED AS CITIES AS AGENTS  LIGHT STATE ARGOMAYS INDIA-STIMUTE LISTED AS CITIES AS AGENTS  AS AGENTS  Signed As Agent(s) For The Principal	

## lst. ORIGINAL

### **BILL OF LADING**

#### Shipper / Exporter

**NAVA BHARAT VENTURES LIMITED** NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD HYDERABAD - 500 082, INDIA. A/c. NAVA BHARAT (SINGAPORE) PTE. LTD. 31, CANTONMENT ROAD SINGAPORE 089747

#### Consignee (not regotiable unless consigned To ORDER)

ALLEGHENY ALLOYS TRADING LP 1700 N. HIGHLAND ROAD, SUITE 208 PITTSBURGH, PA 15241, USA PHONE: 412-833-9733

FAX #: 412-774-2728

#### Notify Party / Address

ST NOTIFY PARTY: AMUEL SHAPIRO & COMPANY **NE CHARLES CENTER** 30 NORTH CHARLES STREET, SUITE 1200 ALTIMORE, MARYLAND 21201-3895, USA PHONE: (410) 276-1013 EXT 253 IONE: (410) 539-0540

2ND NOTIFY PARTY: RUKERT TERMINALS CORP. 2021 SOUTH CLINTON ST. BALTIMORE, NO 21224

Booking Ref.

Bill of Lading No.

DCIPL / A / BLT /5261



#### DRAFT CARGOWAYS INDIA PRIVATE LIMITED

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Port of Loading VISAKHAPATNAM PORT, INDIA		Port of Discherge Finel Desti BALTIMORE, MD 21224		BALTIMORE, MD 21224	
		Particulars furnished by the Shipper			
Container No. and Seal No. Marks & Nos.	Quantity and Kind of Packages	Description of Goods		Measurement (M <sup>0</sup> ) Gross Weight (KG\$)	

## SHIPPERS LOAD. STOW. COUNT

**BULK IN 25 X 20' CONTAINERS** STUFFED @20 MT NET EACH,

**FERRO CHROME** 

500.000 MT (NET WEIGHT)

SAID TO WEIGH

**CONTAINER NOS. & CUSTOMS SEAL NOS** AS PER ANNEXURE

'SHIPPED ON BOARD'

'FREIGHT PREPAID'

FCL/FCL CYICY

SHIPPING BILL NO.4403790 DT.13.06.2008

DETENTION CREATE AS PER LINES TARRE TWENTY FIVE X TWENTY FEET DRY CONTAINERS ONLY.

TOTAL NUMBER OF CONTAINERS OR OTHER PACKAGES OR UNITS

DEMURRAGE SHALLOUS ASTLICABLE AS PER PORT TARRE

ORIGINAL

NEOCITED OF THE CAPABLE		•••		
For delivery of goods, please apply to :	Freight and Charges:	Prepaid	Collect	Number of Original B/Ls: 03 (THREE)
SUITABLE ACENT ADORSO A				Place and Date of Issue: 206 JUN 2008
SHIPPING AGENT ADDRESS AT DRAFT CARGOWAYS INDIA PVT. I 354 EBAUGH DRIVE LEESBURG, VA 20175, USA		SHIPPED (		or WRITES of the execute hours constant to a marker of separate states about how been been secured out of which being accompanied by about his deard and For DRAFT CARGOWAYS INDIA PRIMATE LIMITED AS Confer or Maxicon Shepping Agencies Pyt, Ltd.
TEL: 001-866-323-0410, 1-63 FAX: 001-631-206-9188	23-4269			Chalas for Lid,
	TOTAL AMOUNT:			As Adonts Signed As Assert(s) For The Principal

<sup>\*</sup> APPLICABLE ONLY WHEN USED AS A COMBINED TRANSPORT BILL OF LADING

## let. ORIGINAL **BILL OF LADING**

# Shipper / Exporter

**NAVA BHARAT VENTURES LIMITED** NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD HYDERABAD - 500 082, INDIA. A/c. NAVA BHARAT (SINGAPORE) PTE. LTD. 31, CANTONMENT ROAD SINGAPORE 089747

Consignee (not negotiable unless consigned To ORDER)

ALLEGHENY ALLOYS TRADING LP 1700 N. HIGHLAND ROAD, SUITE 208 PITTSBURGH, PA 15241, USA PHONE: 412-833-9733 FAX #: 412-774-2728

Notify Party / Address

**1ST NOTIFY PARTY:** SAMUEL SHAPIRO & COMPANY ONE CHARLES CENTER 100 NORTH CHARLES STREET, SUITE 1200 BALTIMORE, MD 21224
BALTIMORE, MARYLAND 21201-3895, USA PHONE: (410) 276-1013 EXT 253 PHONE: (410) 539-0540

2ND NOTTFY PARTY: BUKERT TERMINALS CORP. 2021 SOUTH CLINTON ST.

Broking Ref.

Bill of Lading No.

DCIPL / A / BLT /5262



## DRAFT CARGOWAYS INDIA PRIVATE LIMITED

recovered by the Carmer the Clouds as specified in apparent good order and ean temporated to make place as agreed, softwisted or permitted breath and makes to dil the frust and recovers of this fill of Leiding to which the Metafrant agreem by dots philoges and authors reconstitutionaling.

Obs. Advance Consider Lanes, DFC Container Lines, FML Carriatives Lines The postulares general advance as olded by the dropper and the resigns, measures, qualities Green's are carried and carried ni in al the lease and email he accepting this lift of La

OTI #: 18552 N

Vesset / Voy No. M.V. "KRIPA" V-009S  Port of Loading		Place of Receipt *		Place of Delivery*		
		xxx		XXX		
		Port of Discharge		Final Destination	Final Destination BALTIMORE, MD 21224	
	VISAKHAPATNAM PORT, INDIA		BALTIMORE, MD 21224			
		Particulars furnish	ed by the Shipper			
Container No. and Seal No.	Quantity and, Kind of Packages		escription of Goods		Measurament (M²) Gross Weight (KGS)	

## SHIPPERS LOAD. STOW. COUNT

**BULK IN 25 X 20' CONTAINERS** 

STUFFED @20 MT NET EACH,

FERRO CHROME

SAID TO WEIGH

500,000 MT (NET WEIGHT)

CONTAINER NOS. & **CUSTOMS SEAL NOS AS PER ANNEXURE** 

'SHIPPED ON BOARD'

'FREIGHT PREPAID'

FCL/FCL CYICY

SHIPPING BILL NO.4403791 DT.13.06.2008 DEMORRAGE CHARGES APPLICABLE AS PER PORT TARIFF

TWENTY FIVE X TWENTY FEET DRY CONTAINERS ONLY.

TOTAL NUMBER OF CONTAINERS OR OTHER PACKAGES OR UNITS DECEMEN BY THE CARDED

DETENTION CHARGES APPLICABLE AS PER LINES TARRET

**ORIGINAL** 

For delivery of goods, please apply to :	Freight and Charges:	Prepaid	Gollect	Number of Ongmal B/Ls: 03 (THREE)
SUYARING ACTUT ADDRESS AS		SHIPPED C	N BOARD	Place and Date of Issue: VISAKHAPATNAM DATES JUN 2001
SHIPPING AGENT ADDRESS AT				the WESTERS or the secured therein excellent the number of originals proved above.  When Japan agency one of totach place accomplished the gringle but stand which
DRAFT CARGOWAYS INDIA PVT. 1 354 EBAUGH DRIVE	סו, !			Composer CARCOWAYS INDIA PONSTE LIMITED AS CANDY
LEESBURG, VA 20175, USA				Maxicon Shipping Agencies Pvt. Ltd.
TEL: 001-866-323-0410, 1-631-2 FAX: 001-631-206-9188	23-4269			
1700 7 001 031 200 3100	,			A CONTRACTOR
	TOTAL AMOUNT:			i a rigonit
		1	į .	Signed As Agent(s) For The Principal

#### lst. ORIGINAL

#### BILL OF LADING

## Shipper / Exporter **NAVA BHARAT VENTURES LIMITED** NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD HYDERABAD - 500 082, INDIA. A/c. NAVA BHARAT (SINGAPORE) PTE. LTD.

31, CANTONMENT ROAD SINGAPORE 089747

Consignee (not negotiable unless consigned To ORDER)

ALLEGHENY ALLOYS TRADING LP 1700 N. HIGHLAND ROAD, SUITE 208 PITTSBURGH, PA 15241, USA PHONE: 412-833-9733 FAX #: 412-774-2728

Notify Party / Address

**1ST NOTIFY PARTY:** SAMUEL SHAPIRO & COMPANY ONE CHARLES CENTER

100 NORTH CHARLES STREET, SUITE 1200 BALTIMORE, MD 21224 BALTIMORE, MARYLAND 21201-3895, USA PHONE: (410) 276-1013 EXT 253 PHONE: (410) 539-0540

2ND NOTIFY PARTY: RUKERT TERMINALS CORP. 2021 SOUTH CLINTON ST.

Sooking Ref.

Bill of Lading No.

DCIPL / A / BLT /5265



#### DRAFT CARGOWAYS INDIA PRIVATE LIMITED

Received by the Cerrier the Goods as specified in apparent good order and condition niess otherwise stated, to be transported to such piece as agreed, authorised or permitted herein and subject to all the terms and conditions appearing on the front and reverse of this Bill of Leoling to which the Merchant agrees by eccepting this Bill of Leding, any of local phyloges and customs notwithstanding. The particulars given above as stated by the shipper and the weight, measure, quantity,

condition, contents and value of the Goods are unknown to the Carrier

OT! #: 18552 N

Vessel / Voy No. M.V. "KRIPA" V-009S  Port of Loading VISAKHAPATNAM PORT, INDIA		Place of Receipt * XXX	Place of Delivery*	xxx
		Port of Discharge Final Destin		BALTIMORE, MD 21224
		Particulars furnished by the Shipper		
Container No. and Seal No. Marks & Nos.	Quantity and Kind of Packages	Description of Goods		Measurement (M²) Gross Weight (KGS)
SHIPPERS LOAD, ST	OW. COUNT			SAID TO WEIGH

**BULK IN 25 X 20' CONTAINERS** STUFFED @20 MT NET EACH.

**FERRO CHROME** 

500,000 MT (NET WEIGHT)

CONTAINER NOS. & **CUSTOMS SEAL NOS** AS PER ANNEXURE

'SHIPPED ON BOARD'

'FREIGHT PREPAID'

FCL/FCL **CY/CY** 

SHIPPING BILL NO.4403945 DT.20.06.2008 DETENTION CHARGES APPLICABLE AS PER LINES TARKE

TWENTY FIVE X TWENTY FEET DRY CONTAINERS ONLY.

TOTAL NUMBER OF CONTAINERS OR OTHER PACKAGES OR UNITS

TEMURRAGE COSTROES APPLICATOR AS PER PORT TARGE

ODIGINAL

RECEIVED BY THE CARRIER	OCMAINIT-UL UI	mass of triads	FE MALTHA AULA	MINIONAL
For delivery of goods, please apply to :	Freight and Charges:	Prapald	Collect	Number of Original B/Ls: 03 (THREE)
SUIDDING AGENT ADDRESS	AT NYAGUANAT BARTA	TOOPD (	N BOAR	Place and Date of Issue: 2TE JUN 2008
SHIPPING AGENT ADDRESS		HIPPED C	N BOAR	IN WINTESS of the comman herein certained the number of originals stated there has been bound, one of which beign accomplished the other(s) to stand void
DRAFT CARGOWAYS INDIA PV 354 EBAUGH DRIVE	r. LTD,			- · · · · · · · · · · · · · · · · · · ·
LEESBURG, VA 20175, USA			40	For DRAFT CARGOWAYS INDIA PRIVATE LINGED AL CONTR.
TEL: 001-866-323-0410, 1-63	1-223-4269		ļ	1 ) \
FAX: 001-631-206-9188				1 ding
	TOTAL MADIENT.			As Agents
	TOTAL AMOUNT :		ļ	Signed As Agent(s) For The Principal
		i	1	CONTRACT AND PROPERTY OF THE PRINCIPAL

<sup>\*</sup> APPLICABLE ONLY WHEN USED AS A COMBINED TRANSPORT BILL OF LADING



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## BILL OF LADING

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354 EBAUGH DRIVE

LEESBURG, VA 20175 Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 07/30/08 CAN No: 2008/174 Prepared By: HARRY

\$225.00

## CARGO ARRIVAL NOTICE CUM INVOICE

DCIPL/A/BLT/5265 HBL# ALLEGHENY ALLOYS TRADING Name: CCU0005761 AMS HBL# 1700 N HIGHLAND ROAD #208. Address: BETHEL PARK, PA TEL:412 833 9733 Ship Date MAEU856796630 MBL# V0781436311 08/02/08 IT DATE & BALTIMORE PLACE BALTIMORE Place of Delivery VISAKHAPATNAM Port of Loading **BALTIMORE / ETA: 08/09/08 Final Destination** NORFOLK VA / ETA: 08/02/08 Port of Discharge Original Endorsed B/L Required YES MAERSK DAESAN / V0808 Vessel Name/Voyage **Notify Party** G.O. DATE: NO Date Cargo Available: **5 DAYS AFTER AVAILABILITY** Free Time Expires **DUNDALK MARINE TERMINAL Container Return Location** CARGO LOCATION FIRMS CODE : D010 FIRST ST AND EAST SERVICE RD BALTIMORE TEL:410-282-5181,FAX:410-285-8419 Volume **Gross Weight** Container No/Container No of Cont **Cargo Description** No of Pkgs Pks Type **FERRO CHROME** 50000.00 kgs MAKU2423732/20GP 25/BULK CONTAINERS Remarks:-**Invoice Details** 1. Please send Cashier's/Certified Check for total charges payable toDRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA Amount (US\$) Description of Charges **DOCUMENT TRANSFER FEES** 75.00 2. For payment by wire transfer add \$20 for Bank Charges CARRIER SECURITY SURCHARGE 150.00 3. Cargo will be released within 48 hrs after receipt of the Payment and the Original House Bill of Lading. 4. Prior to cargo pick-up, consignee must clear Customs and confirm Freight Release with Pier/CFS. Please Pick-up your cargo ASAP to avoid unnecessary charges 5. A delinquency charge @24% p.a., is charged on accounts PAST DUE AFTER 15 DAYS, plus all costs of collection, suit and reasonable attorney fees. 6, DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA has a policy against payment, solicitation, or receipt of any rebate, directly or indirectly, which would be unlawful under the Unites States Shipping Act of 1994

**TOTAL AMT US\$** 

7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is

limited to the refund of money charged against the pertinent



354 EBAUGH DRIVE LEESBURG, VA 20175 Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 01/24/08 CAN No: 2008/489 Prepared By: HARRY

## **CARGO ARRIVAL NOTICE CUM INVOICE**

Name:	ALLIANC	E INTERNATIONAL INC		HBL#	DCIPL/A/BLT/51	17	
Address:	100,OCE	ANGATE		AMS HBL# DMCQCCU0005271			
	LONG BE	ACH CA-90802	41	Ship Date	12/24/07		
	IEL.302-	-308-9140,FAX:562-308-9141		MBL#	MAEU85571726	3	
				IT	V0781354019		
				IT DATE & PLACE	01/25/08 NORFOLK VA		
Port of Loadi	ng	VISAKHAPATNA	VI	Place of Deliv	very	BALTIMORE	
Port of Disch	arge	NORFOLK VA / E	TA: 01/25/08	Final Destina	Final Destination BALTIMORE / ETA: 01/28/08		
Vessel Name	/Voyage	MAERSK DOUGL	AS / V0802	Original Endorsed B/L Required YES			
Date Cargo A	vailable: NO	G.O. DATE: NO		Notify Party			
For a Time Ex		5 DAYS AFTER A	VALLARII ITV				
Free Time Ex CARGO LOC	•	DUNDALK MARIN		Container Re	turn Location		
CARGO LOC.	ATION	FIRMS CODE :DO FIRST ST AND EA RD BALTIMORE TEL:410-282-5181	10 AST SERVICE				
		8419					
Container No Type	/Container	No of Cont No of Pkgs Pks Type	Cargo Descr	ription	Gross Weight	Volum	ne 
APMU271730 /FCL	2/20GP	1 52/BULK CONTAINERS	BULK LOOS CONTAINER		1014000.00 kgs		
Remarks:-							
	<del></del> -				Invoice	Details	
1. Please ser	nd Cashier's/G	Certified Check for total c	harges payable	Description of			Amount (US\$
				DOCUMENT TRANSFER FEES			75.00
	=	insfer add \$20 for Bank C			CURITY SURCHAR	GE	312.0
3. Cargo will Payment and	be released v I the Original	within 48 hrs after receipt House Bill of Lading.	of the				
confirm Freig	rgo pick-up, o ght Release w id unnecessa	consignee must clear Cu rith Pier/CFS. Please Pick rry charges	stoms and -up your cargo				
	15 DAYS, plu	D24% p.a., is charged on sall costs of collection, s					
policy agains	st payment, s directly, whic	NDIA PRIVATE LIMITED-t olicitation, or receipt of a th would be unlawful und 94	ny rebate,				
7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is limited to the refund of money charged against the pertinent			TOTAL AMT	US\$		\$387.00	

TOTAL AMT US\$

service.

limited to the refund of money charged against the pertinent



354 EBAUGH DRIVE LEESBURG, VA 20175

Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 08/11/08 CAN No: 2008/183 Prepared By: HARRY

## CARGO ARRIVAL NOTICE CUM INVOICE

DCIPL/A/BLT/5260 HBL# **ALLEGHENY ALLOYS TRADING** Name: **DMCQCCU0005727** AMS HBL# 1700 N HIGHLAND ROAD #208, Address: **BETHEL PARK, PA** 06/27/08 **Ship Date** TEL:412 833 9733 MAEU856708990 MBL# V0781439422 08/09/08 IT DATE & **PLACE NORFOLK VA BALTIMORE** Place of Delivery VISAKHAPATNAM Port of Loading **BALTIMORE / ETA: 08/12/08** NORFOLK VA / ETA: 08/09/08 **Final Destination** Port of Discharge MAERSK DENVER / V0808 Original Endorsed B/L Required YES Vessel Name/Voyage **Notify Party** G.O. DATE: NO Date Cargo Available: 5 DAYS AFTER AVAILABILITY Free Time Expires Container Return Location **DUNDALK MARINE TERMINAL** CARGO LOCATION FIRMS CODE: D010 FIRST ST AND EAST SERVICE RD **BALTIMORE** TEL:410-282-5181,FAX:410-285-**Gross Weight** Volume Cargo Description Container No/Container No of Cont No of Pkgs Type Pks Type **FERRO CHROME** 5000000.00 kgs MSKU2618570/20GP 25/BULK CONTAINERS /FCL Remarks:-

- 1. Please send Cashier's/Certified Check for total charges payable toDRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA
- 2. For payment by wire transfer add \$20 for Bank Charges
- 3. Cargo will be released within 48 hrs after receipt of the Payment and the Original House Bill of Lading.
- 4. Prior to cargo pick-up, consignee must clear Customs and confirm Freight Release with Pier/CFS. Please Pick-up your cargo ASAP to avoid unnecessary charges
- 5. A delinquency charge @24% p.a., is charged on accounts PAST DUE AFTER 15 DAYS, plus all costs of collection, suit and reasonable attorney fees.
- 6. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA has a policy against payment, solicitation, or receipt of any rebate, directly or indirectly, which would be unlawful under the Unites States Shipping Act of 1994
- 7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is limited to the refund of money charged against the pertinent service.

_	Invoice Details				
9	Description of Charges	Amount (US\$)			
	DOCUMENT TRANSFER FEES CARRIER SECURITY SURCHARGE	75.00 150.00			
)					
Γ					
	TOTAL AMT US\$	\$225.00			



**354 EBAUGH DRIVE** 

LEESBURG, VA 20175 Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 08/04/08 CAN No: 2008/180 Prepared By: HARRY

\$225.00

#### CARGO ARRIVAL NOTICE CUM INVOICE

ALLEGHENY ALLOYS TRADING HBL# DCIPL/A/BLT/5261 Name: AMS HBL# DMCQCCU0005739 1700 N HIGHLAND ROAD #208, Address: BETHEL PARK, PA Ship Date TEL:412 833 9733 MBL# MAEU856723524 IT V0781439422 08/09/08 IT DATE & **PLACE NORFOLK VA** VISAKHAPATNAM Place of Delivery **BALTIMORE** Port of Loading NORFOLK VA / ETA: 09/08/08 **Final Destination BALTIMORE / ETA: 08/19/08** Port of Discharge MAERSK DENVER / V0808 Original Endorsed B/L Required YES Vessel Name/Voyage G.O. DATE: NO **Notify Party** Date Cargo Available: NA Free Time Expires DUNDALK MARINE TERMINAL **Container Return Location** CARGO LOCATION FIRMS CODE :D010 FIRST ST AND EAST SERVICE RD BALTIMORE TEL:410-282-5181,FAX:410-285-8419 Volume Container No/Container **Cargo Description Gross Weight** No of Cont Type No of Pkgs Pks Type MSKU2325401/20GP **FERRO CHROME** 50000.00 kgs 25/BULK CONTAINERS /FCL Remarks:-**Invoice Details** 1. Please send Cashier's/Certified Check for total charges payable toDRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA Amount (US\$) Description of Charges **DOCUMENT TRANSFER FEES** 75.00 2. For payment by wire transfer add \$20 for Bank Charges CARRIER SECURITY SURCHARGE 150.00 3. Cargo will be released within 48 hrs after receipt of the Payment and the Original House Bill of Lading. 4. Prior to cargo pick-up, consignee must clear Customs and confirm Freight Release with Pier/CFS. Please Pick-up your cargo ASAP to avoid unnecessary charges 5. A delinquency charge @24% p.a., is charged on accounts PAST DUE AFTER 15 DAYS, plus all costs of collection, suit and

**TOTAL AMT US\$** 

6. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA has a policy against payment, solicitation, or receipt of any rebate, directly or indirectly, which would be unlawful under the Unites

7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is limited to the refund of money charged against the pertinent

reasonable attorney fees.

States Shipping Act of 1994

service.



354 EBAUGH DRIVE

LEESBURG, VA 20175 Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 07/30/08 CAN No: 2008/173 Prepared By: HARRY

#### CARGO ARRIVAL NOTICE CUM INVOICE

**ALLEGHENY ALLOYS TRADING** HBL# DCIPL/A/BLT/5262 Name: AMS HBL# TO BE ADVICE Address: 1700 N HIGHLAND ROAD #208. BETHEL PARK, PA Ship Date TEL:412 833 9733 MAEU856723537 MBL# IT V0781436311 IT DATE & 08/02/08 PLACE NA Place of Delivery **BALTIMORE** Port of Loading VISAKHAPATNAM **BALTIMORE / ETA: 08/09/08** NORFOLK VA / ETA: 08/02/08 **Final Destination** Port of Discharge Original Endorsed B/L Required YES Vessel Name/Voyage MAERSK DAESAN / V0808 Date Cargo Available: NO G.O. DATE: NO **Notify Party 5 DAYS AFTER AVAILABILITY** Free Time Expires **CARGO LOCATION DUNDALK MARINE TERMINAL** Container Return Location FIRMS CODE: D010 FIRST ST AND EAST SERVICE RD **BALTIMORE** TEL:410-282-5181,FAX:410-285-8419 **Gross Weight** Volume Container No/Container No of Cont **Cargo Description** No of Pkgs Type Pks Type APMU2729664/20GP **FERRO CHROME** 50000.00 kgs 25/BULK CONTAINERS /FCL Remarks:-

- 1. Please send Cashier's/Certified Check for total charges payab toDRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA
- 2. For payment by wire transfer add \$20 for Bank Charges
- 3. Cargo will be released within 48 hrs after receipt of the Payment and the Original House Bill of Lading.
- 4. Prior to cargo pick-up, consignee must clear Customs and confirm Freight Release with Pier/CFS. Please Pick-up your carg-ASAP to avoid unnecessary charges
- 5. A delinquency charge @24% p.a., is charged on accounts PAS DUE AFTER 15 DAYS, plus all costs of collection, suit and reasonable attorney fees.
- 6. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA has a policy against payment, solicitation, or receipt of any rebate, directly or indirectly, which would be unlawful under the Unites States Shipping Act of 1994
- 7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is limited to the refund of money charged against the pertinent service.

	Invoice Details		
le	Description of Charges	Amount (US\$)	
	DOCUMENT TRANSFER FEES CARRIER SECURITY SURCHARGE	75.00 150.00	
90			
ST			
5	TOTAL AMT US\$	\$225.00	



354 EBAUGH DRIVE LEESBURG, VA 20175 Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 02/27/08 CAN No: 2008/521 Prepared By: HARRY

## **CARGO ARRIVAL NOTICE CUM INVOICE**

DCIPL/A/GLNPRK/5144 GLENCORE LTD. HBL# Name: AMS HBL# MAEU855824602 C/O. KINDER MORGAN-ARROW TERMINAL Address: 2928 EAST 126TH ST Ship Date 01/12/08 CHICAGO, IL 60533 MAEU855824602 MBL# IT IT DATE & **CLEAR @ PORT PLACE** Place of Delivery GALENA PARK,TX Port of Loading **CHENNAI** GALENA PARK,TX / ETA: **HOUSTON TX / ETA: 03/02/08 Final Destination** Port of Discharge 03/02/08 SL COMMITMENT / V0804 Original Endorsed B/L Required YES Vessel Name/Voyage **Notify Party** Date Cargo Available: NO G.O. DATE: NO Free Time Expires **5 DAYS AFTER AVAILABILITY APM TERMINAL -HOUSTON CARGO LOCATION** Container Return Location 919 E. Barbours Cut Blvd La Porte, TX 77571 Tel: +1 (281) 470-8500 Fax: +1 (281) 470-4505 Cargo Description **Gross Weight** Volume No of Cont Container No/Container No of Pkgs Type Pks Type AMFU3014697/20GP **HIGH CARBON FERRO** 750000.00 kgs 39/CONTAINER CHIROME OFINDIAN /FCL ORIGIN IN LOOSE BULK STUFFED IN 39 CONTAINERS.

Remarks:-

1. Please send Cashier's/Certified Check for total charge	es payable
toDRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA	, -

- 2. For payment by wire transfer add \$20 for Bank Charges
- 3. Cargo will be released within 48 hrs after receipt of the Payment and the Original House Bill of Lading.
- 4. Prior to cargo pick-up, consignee must clear Customs and confirm Freight Release with Pier/CFS. Please Pick-up your cargo ASAP to avoid unnecessary charges
- 5. A delinquency charge @24% p.a., is charged on accounts PAS DUE AFTER 15 DAYS, plus all costs of collection, suit and reasonable attorney fees.
- 6. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA has a policy against payment, solicitation, or receipt of any rebate, directly or indirectly, which would be unlawful under the Unites States Shipping Act of 1994
- 7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is limited to the refund of money charged against the pertinent service.

	Invoice Details		
le	Description of Charges	Amount (US\$)	
	CARRIER SECURITY CHARGES DOCUMENT TRANSFER FEES	234.00 75.00	
0			
Т			
	TOTAL AMT US\$	\$309.00	



354 EBAUGH DRIVE LEESBURG, VA 20175

Tel: 1-866-323-0410 (IMPORTS). 1-631-223-4269

Fax: 1-631-206-9188

Email: usaoprn@draftcargoways.com

Date: 03/26/08 CAN No: 2008/576 Prepared By: HARRY

#### CARGO ARRIVAL NOTICE CUM INVOICE

HBL# DCIPL/A/IND/5195 Name: GLENCORE LTD. C/O. KINDER MORGAN-ARROW TERMINAL AMS HBL# CHGHDCIIND5195 Address: 2928 EAST 126TH ST CHICAGO, IL 60533 03/22/08 Ship Date MAEU855934680 MBL# IT DATE & PLACE **NEWARK** Place of Delivery **CHENNAI** Port of Loading **Final Destination NEWARK / ETA: 04/27/08** NEWARK / ETA: 04/27/08 Port of Discharge Original Endorsed B/L Required YES Vessel Name/Vovage MAERSK DRISCOLL / V0808 Date Cargo Available: NO G.O. DATE: NO **Notify Party** Free Time Expires 5 DAYS AFTER AVAILABILITY CARGO LOCATION APM TERMINAL -NJ(E425) Container Return Location 6080 MCLESTER ST **ELIZABETH NJ 07207** TEL:908-558-6457,FAX:908-558-6481 **Gross Weight** Volume Container No/Container No of Cont **Cargo Description** No of Pkgs Type Pks Type **HIGH CARBON FERRO** 1495000.00 kas KNLU3314583/20GP CHROME OF INDIAN **76/BULK CONTAINERS** /FCL ORIGIN IN LOOSE BULK STUFFED IN 76 NOS. OF **FULL 20FT TEU** CONTAINERS. Remarks:-

- 1. Please send Cashier's/Certified Check for total charges payable toDRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA
- 2. For payment by wire transfer add \$20 for Bank Charges
- Cargo will be released within 48 hrs after receipt of the Payment and the Original House Bill of Lading.
- 4. Prior to cargo pick-up, consignee must clear Customs and confirm Freight Release with Pier/CFS. Please Pick-up your cargo ASAP to avoid unnecessary charges
- 5. A delinquency charge @24% p.a., is charged on accounts PAST DUE AFTER 15 DAYS, plus all costs of collection, suit and reasonable attorney fees.
- 6. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA has a policy against payment, solicitation, or receipt of any rebate, directly or indirectly, which would be unlawful under the Unites States Shipping Act of 1994
- 7. DRAFT CARGOWAYS INDIA PRIVATE LIMITED-USA liability is limited to the refund of money charged against the pertinent service.

	Invoice Details		
e	Description of Charges	Amount (US\$)	
	DOCUMENT TRANSFER FEES CARRIER SECURITY CHARGES	75.00 456.00	
0			
T			
	TOTAL AMT US\$	\$531.00	

ANNEXURE	Α	١N١	NE	XU	RE
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VESSEL: M.V. KRIPA V - 009S

EXP: 500.00 MT FERRO CHROME IN

25 X 20' CONTAINERS

DIS PORT: BALTIMORE, MD 21224

B/L NO.: DCIPL/A/BLT/5260

BIL NO.: DCIPDA/BL1/3200			
SL. NO.	CONTAINER NO.	SEAL NO.	WEIGHT IN MT
1	TEXU2076750	1279522	20.000
2	MSKU2756815	1279509	20,000
3	SEAU2306333	1279724	20.000
4	MSKU3118348	1279749	20.000
5	SEAU2272784	1279711	20.000
6	MSKU3588568	1279739	20.000
7	MSKU2618570	1279504	20.000
8	MSKU2608470	1279512	20.000
9	MSKU3877621.	1279502	20.000
10	POCU0304319	1279517	20.000
11	KNLU3255937	1279519	20.000
12	MSKU7059578	1279520	20.000
13	MSKU3768744	1279515	20.000
14	NDLU2005578	1279524	20.000
15	PONU2020742	1279514	20.000
16	MSKU2442856	1279513	20.000
17	UESU2192153	1279740	20.000
18	INBU3224981	1279510	20.000
19	TEXU2395892	1279501	20.000
20	POCU0306179	1279738	20.000
21	PONU0324936	1279511	20.000
22	PONU0348239	1-279518	20.000
23	CRXU1179239	1279720	20.000
24	MSKU2382090	1279503	20.000
25	SAMU2210193	1279508	20.000
		TOTAL:	500.000



## ANNEXURE

VESSEL: M.V. KRIPA V - 009S

EXP: 500.00 MT FERRO CHROME IN

25 X 20' CONTAINERS

DIS PORT: BALTIMORE, MD 21224

B/L NO.: DCIPL/A/BLT/5261			
SL. NO.	CONTAINER NO.	SEAL NO.	WEIGHT IN MT
1	MSKU3938413	1279529	20.000
2	INBU3569181	1279578	20.000
3	MSKU2577002	1279579	20.000
4	MSKU2325401	1279548	20.000
5	MSKU4367371	1279597	20.000
6	MSKU3439862	1279555	20.000
7	MSKU2648024	1279587	20.000
8_	MSKU7107640	1279596	20.000
9	MSKU3388220	1279567	20.000
10	MSKU3722065	1279583	20.000
11	PONU2106893	1279590	20.000
12	PONU0807430	1279549	20.000
13	PONU0344193	1279554	, 20.000
14	PONU0906480	1279551	20.000
15	PONU0460465	1279545	20.000
16	PONU0810579	1279589	20.000
17	POCU0288882	1279580	20.000
18	TTNU3111346	1279581	20.000
19	TTNU2167037	1279592	20.000
20	TTNU1362506	1279569	20.000
21	TTNU2795136	1279537	20.000
22	TGHU3215062	1279553	20.000
23	TEXU2256578	1279594	20.000
24	GLDU2142480	1279546	20.000
25	FSCU3740972	1279584	20.000
		TOTAL:	500.000



ANNEXURE				
	VESSEL : M.V.		.,,,	
	EXP: 500.00 MT F		IE IN	
	25 X 20' CO			
	DIS PORT: BALTI			
	B/L NO.: DCIP	W. ***		
SL. NO.	SL. NO. CONTAINER NO. SEAL NO. WEIGHT IN M			
1	GLDU3088110	1279595	20.000	
2	MSKU2604263	1279576	20.000	
3	MSKU3859720	1279577	20,000	
4	TGHU3206965	127 <del>9</del> 572	20.000	
5	MSKU2912121	1279561	20.000	
6	MAEU6994027	1279564	20.000	
7	POCU0573386	1279552	20.000	
8	MSKU2738787	1279539	20.000	
9 APMU2741459 10 GESU2158474		1279593	20.000	
		1279566	20.000	
11	MSKU2891815	1279582	20.000	
12	MSKU3404830	1279526	20.000	
13	MSKU3577990	1279541	20.000	
14	MSKU3497160	1279538	, 20.000	
15	APMU2729664	1279598	20.000	
16	SEAU2305492	1279560	20.000	
17	MSKU2755737	1279585	20.000	
18	UESU2228045	1279574	20.000	
19	KNLU3369971	1279573	20.000	
20	GLDU0320880	1279563	20.000	
21	PONU0939421	1279586	20.000	
22	POCU0498765	1279550	20.000	
23	MSKU4142014	1279547	20.000	
24	MSKU7024648	1279562	20.000	
25	MLCU2934978	1279575	20.000	
TOTAL: 500.000				



## ANNEXURE

VESSEL: M.V. KRIPA V - 009S

EXP: 500.00 MT FERRO CHROME IN

25 X 20' CONTAINERS

DIS PORT: BALTIMORE, MD 21224

B/L NO.: DCIPL/A/BLT/5265

SL. NO.	ÇONTAINER NO.	SEAL NO.	WEIGHT IN MT		
1	CAXU6519173	1279559	20.000		
2	MSKU3167907	1279558	20.000		
3	MSKU3486653	1279568	20.000		
4	MSKU3933659	1279601	20.000		
5	MSKU4058834	1279617	20.000		
6	TGHU2529829	1279619	20.000		
7	GATU0466723	1279621	20.000		
8	MSKU2388863	1279625	20.000		
9	MSKU3003502	1279605	20.000		
10	MSKU2825789	1279618	20.000		
11	MSKU3586532	1279599	20.000		
12	MSKU3973409	1279588	20.000		
13	PONU0093035	1279600	20.000		
14	PONU0396176	1279602	20.000		
15	PONU2007632	1279591	20.000		
· 16	SEAU2333977	1279557	20.000		
17	MSKU3904537	1279556	20.000		
18	PONU2032722	1279603	20.000		
19	MSKU2804127	1279604	20.000		
20	MSKU2423732	1279542	20.000		
21	CLHU3111360	1279623	20.000		
22	GATU0548272	1279622	20.000		
23	KNLU3280267	1279565	20.000		
24	PONU0308405	1279624	20.000		
25	PONU0605492	1279606	20.000		
		TOTAL:	500.000		



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NO OF CONTAINERS 39 X20 CONTAINERS

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#### **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing document upon the following individuals (s) via e-mail and first class mail, postage prepaid:

Marc J. Fink, Esq.
Wayne R. Rohde, Esq.
Cozen O'Connor
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1627 I Street NW
Washington DC 20006

Attorneys for Respondents DAMCO USA, INC., DAMCO A/S and A.P. MOLLER-MAERSK A.S.

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Secretary of Respondent Glencore Ltd.

Breen Trading LLC 404 Duquesne Dr Pittsburgh PA 15243

General Partner of Respondent Allegheny Alloys Trading, L.P.

Zheng Xie, Esq.

RODRIGUEZ O'DONNEL

GONZALEZ & WILLIAMS, P.C.

1250 Connecticut Ave. N.W., Suite 200,

Washington, D.C. 20036

202-973-2981 (Telephone)

202-293-3307 (Facsimile)

Attorneys for Complainant

DRAFT CARGOWAYS (INDIA) PVT. LTD.

Dated in Washington D.C., this 22<sup>nd</sup> day of November, 2010